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Exhibit D



NEGATIVE EXPERIENCES SURVEY – OCT 2019 EDITION

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GOALS

Get a current snapshot of peoples' perception of negative experiences on Instagram, and identify top problem areas. In particular, which negative experiences are perceived most commonly, and which are most intense?

WHO WE ASKED

Between 10/24-10/30, we surveyed 30k Instagram users with an in-app survey.

- From the top 8 Instagram countries by DAP, except Russia (US, BR, IN, ID, TR, JP, GB, MX).
- Using a stratified sample by country (i.e. we surveyed more people from countries with higher DAP).

WHAT'S A NEGATIVE EXPERIENCE?

We asked people about *seeing* or *experiencing* 18 different “negative experiences”, which covered many of the areas that the Well-Being team is working on (e.g. bullying and harassment, nudity and sexual content, inauthentic engagement, misinformation).

The language we used in the questions *did not* map onto our classifiers or policies – we were aiming to measure subjectively bad experiences, whether or not they were policy-violating. For example, if someone feels that they were bullied, even if we wouldn't take down the content, we want to count that experience.

WHAT WE DID

Sentiment

(before asking
about negative
experiences)

Satisfaction: Overall, how satisfied or dissatisfied are you with your Instagram experience?

Safety: How safe do you feel on Instagram?

Reach

(each person
asked about 6 out
of 18 issues)

Reach: In the past 7 days, have you...

Follow-up

(for one issue they
had experienced)

We'd like to hear more. Please think about your most recent experience seeing...

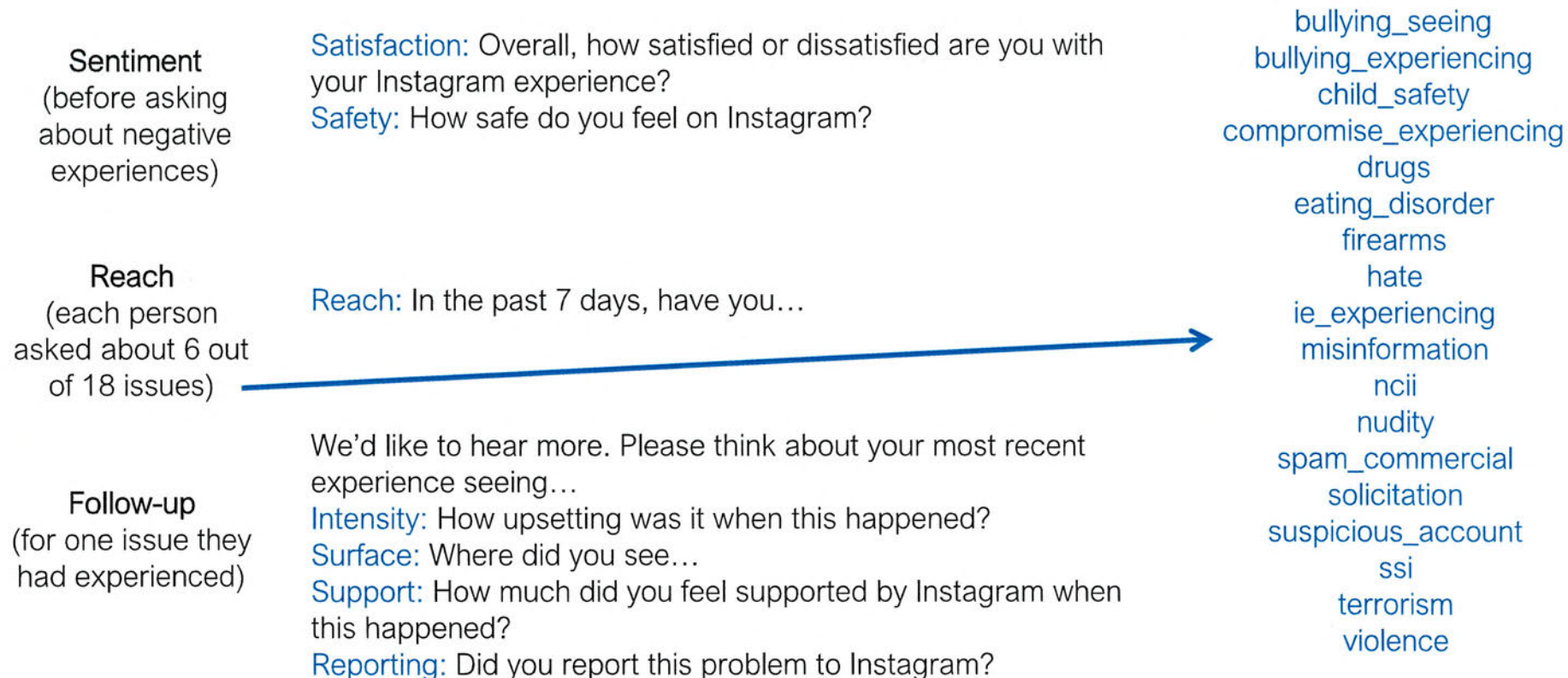
Intensity: How upsetting was it when this happened?

Surface: Where did you see...

Support: How much did you feel supported by Instagram when this happened?

Reporting: Did you report this problem to Instagram?

WHAT WE DID

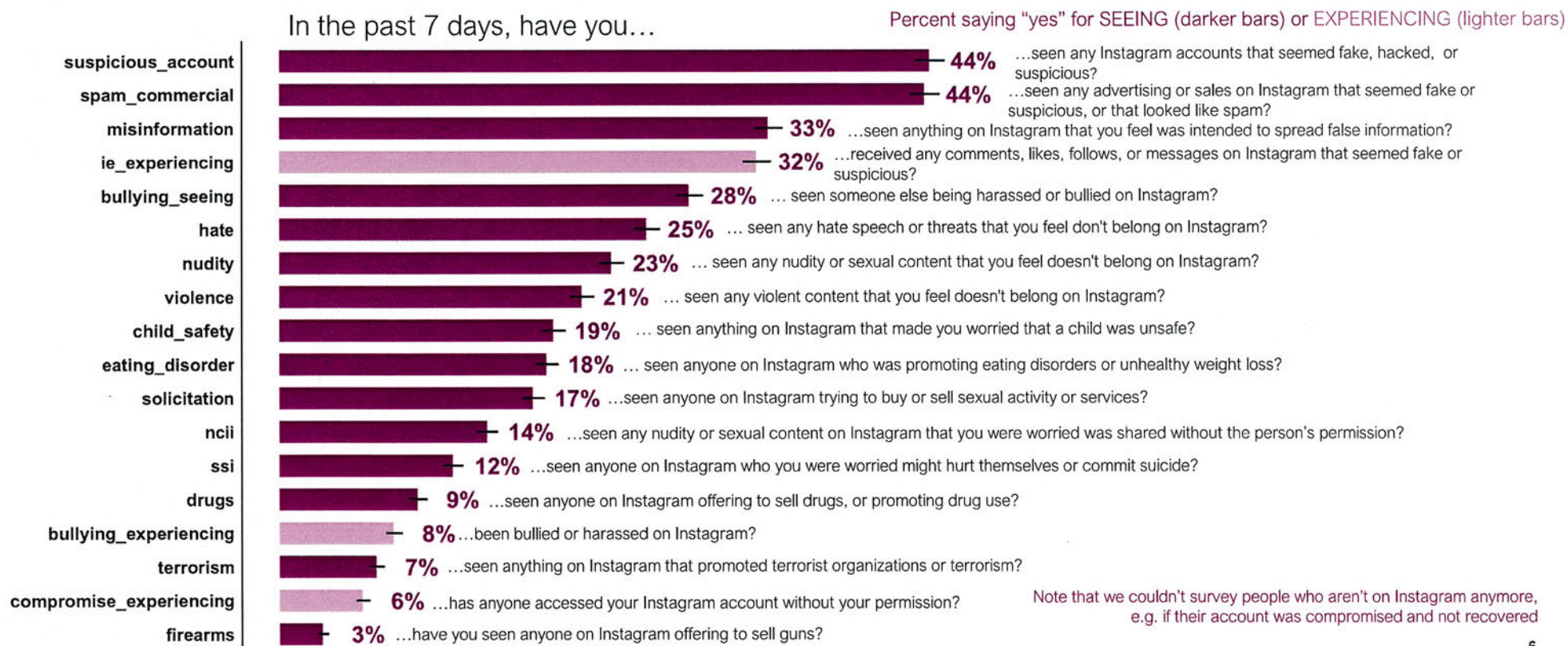




PERCEIVED REACH

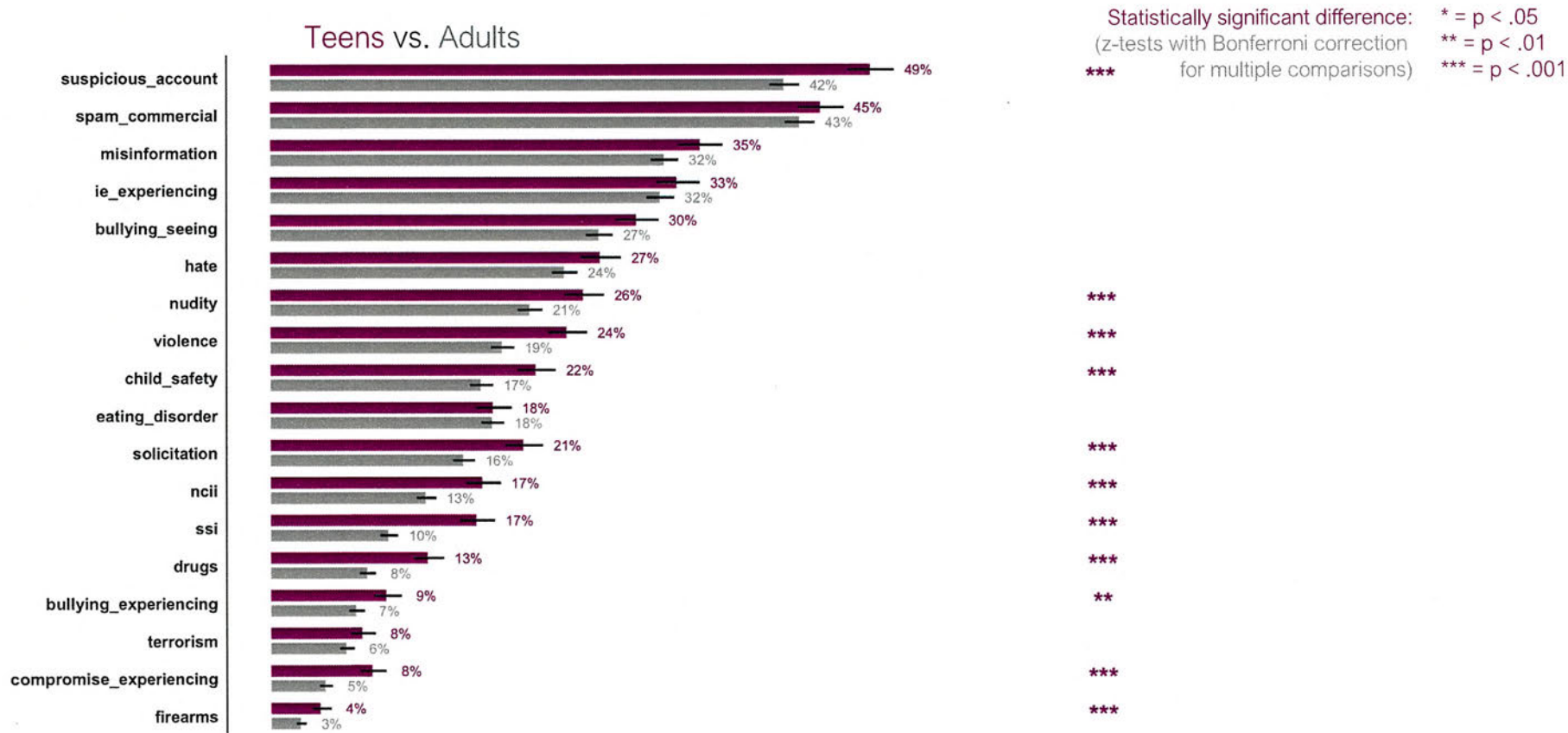
PERCEIVED REACH

Overall, the perceived reach of negative experiences on Instagram is quite high. Almost half of respondents reported seeing a suspicious account or commercial spam in the last week. Other problems with high perceived reach are seeing misinformation and experiencing inauthentic engagement.



PERCEIVED REACH: TEENS & ADULTS

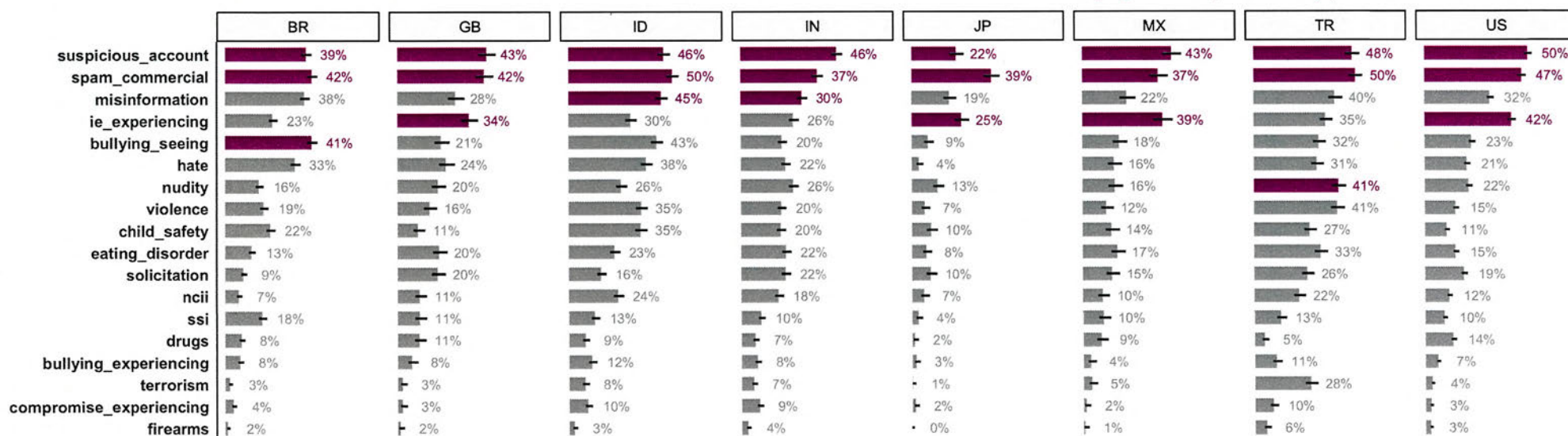
Overall, teens have significantly more negative experiences than adults. Perceived reach was higher among teens than adults for 11 out of the 18 problem areas that we asked about.



PERCEIVED REACH BY COUNTRY

Suspicious accounts and commercial spam have high perceived reach in each of the countries we surveyed. The Top 3 problems are rounded out by inauthentic engagement in GB, JP, MX, & US; misinformation in ID & IN; nudity in TR, and seeing bullying in BR.

Highlighted = Top 3 issues by perceived reach

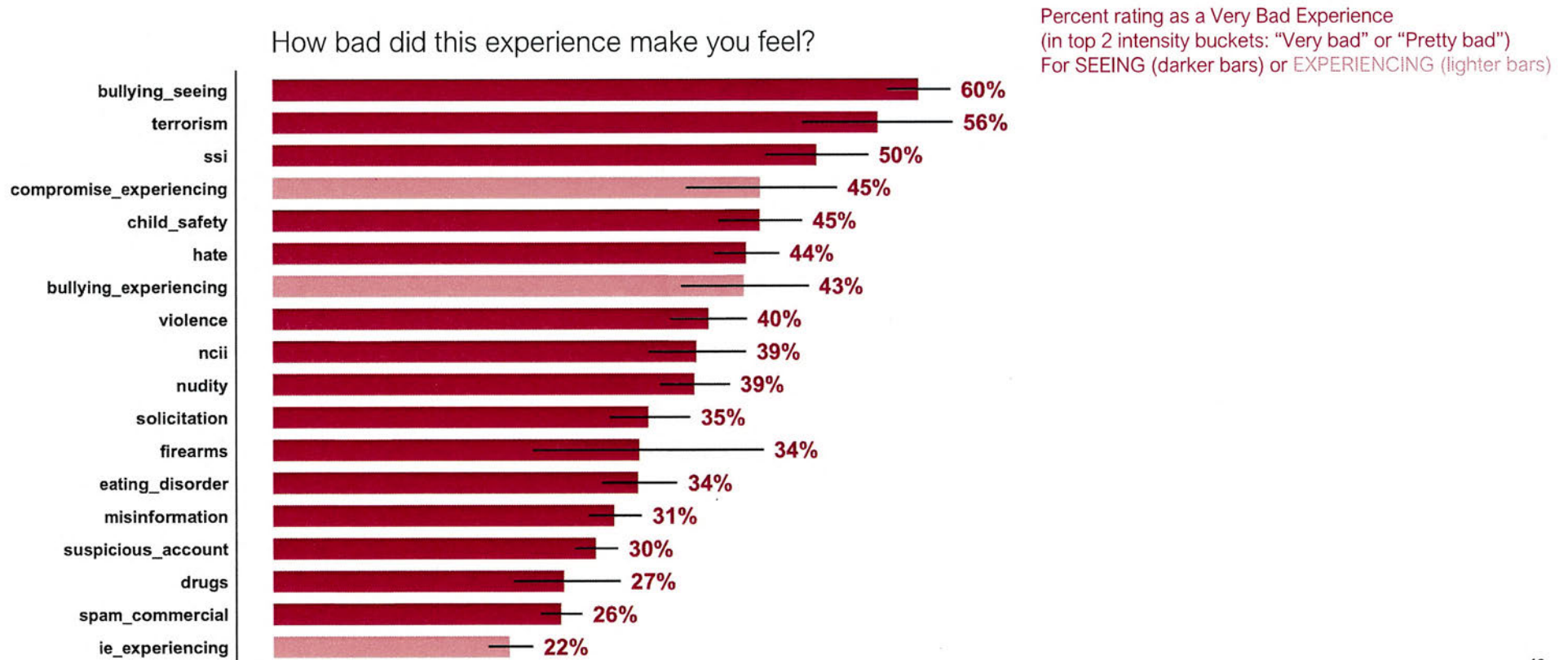




INTENSITY

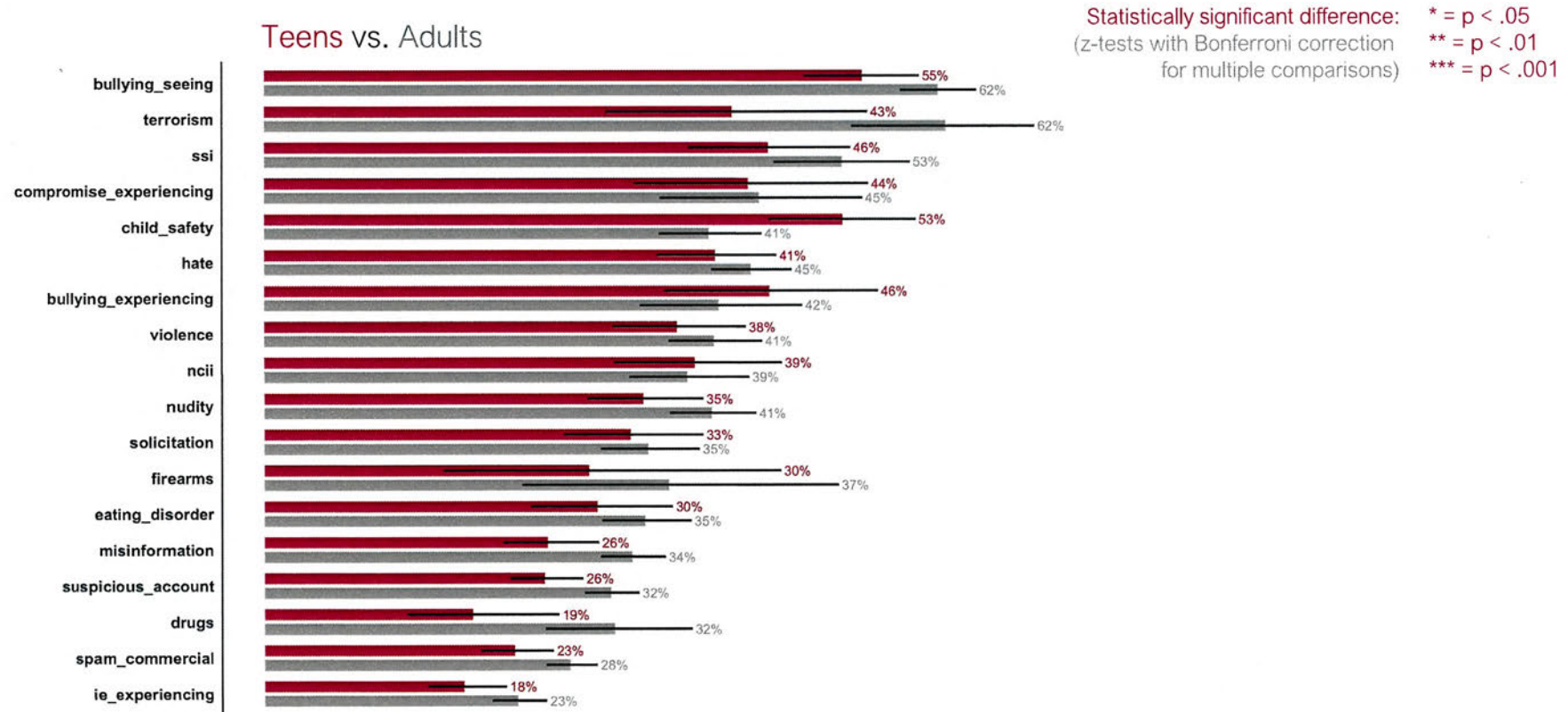
INTENSITY

Seeing someone get bullied or harassed, seeing terrorist content, and seeing SSI content top the list in terms of intensity: more than half of people who've encountered these problems rate them as Very Bad Experiences.



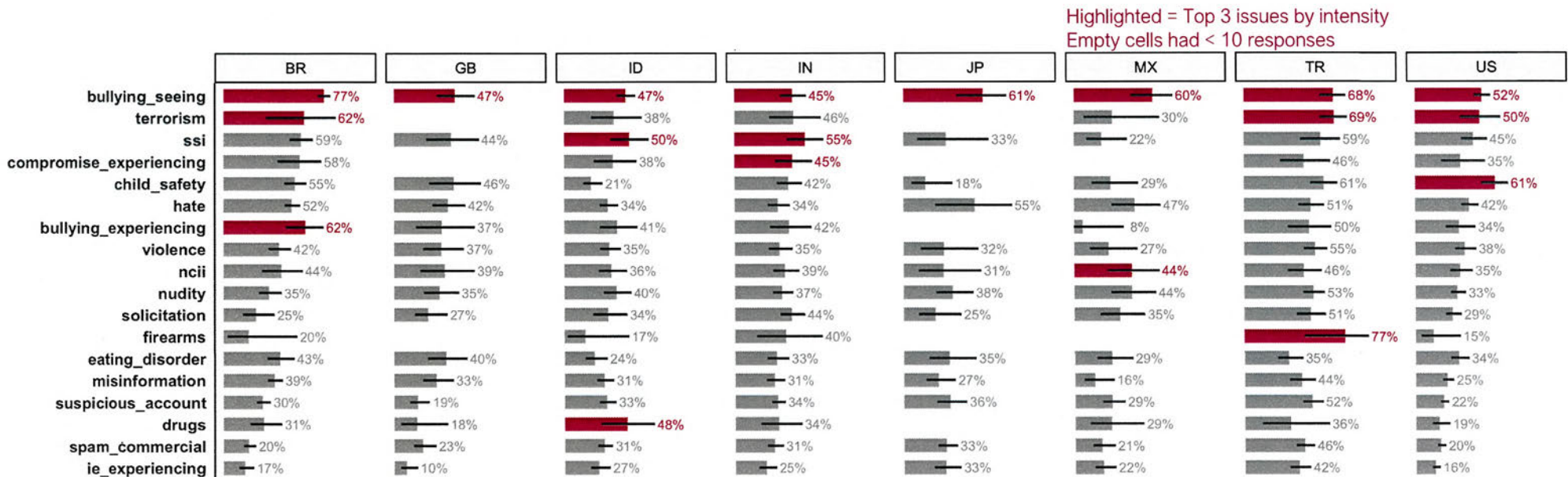
INTENSITY: TEENS & ADULTS

We didn't detect any significant differences in how intense teens and adults rated each issue.



INTENSITY BY COUNTRY

When we split out the results by country, there's significant variability in which issues people rate as most intense. However, [seeing someone being bullied or harassed](#) is in the Top 3 for every country.



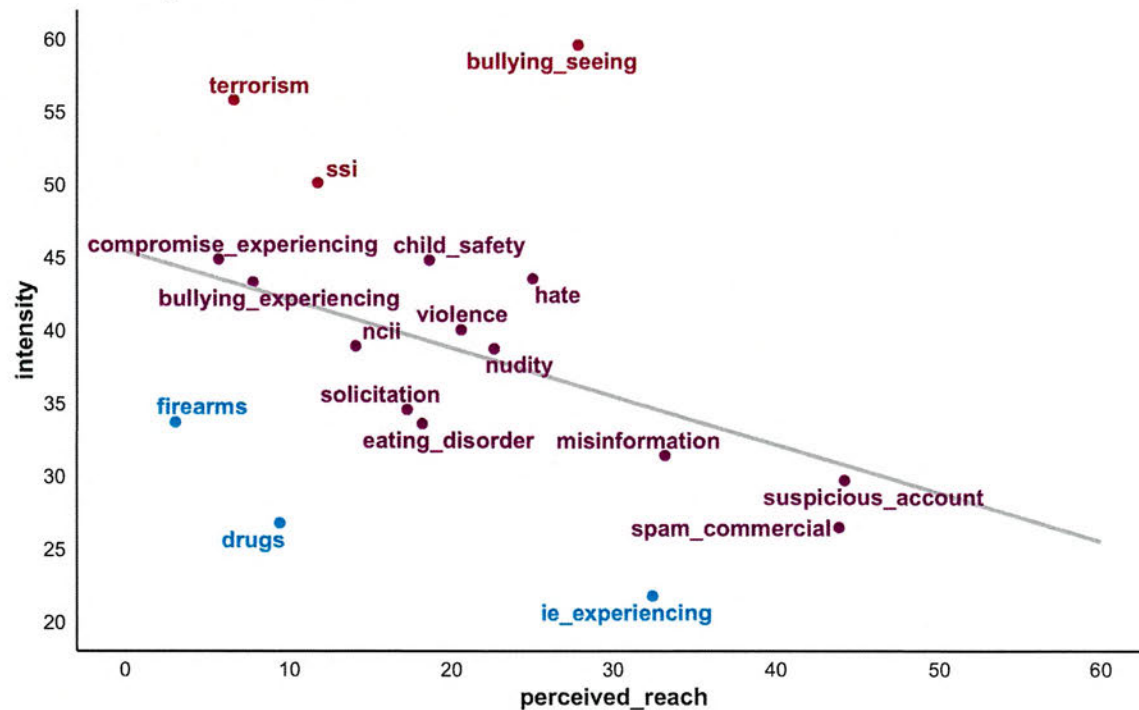


REACH X INTENSITY

PERCEIVED REACH X INTENSITY

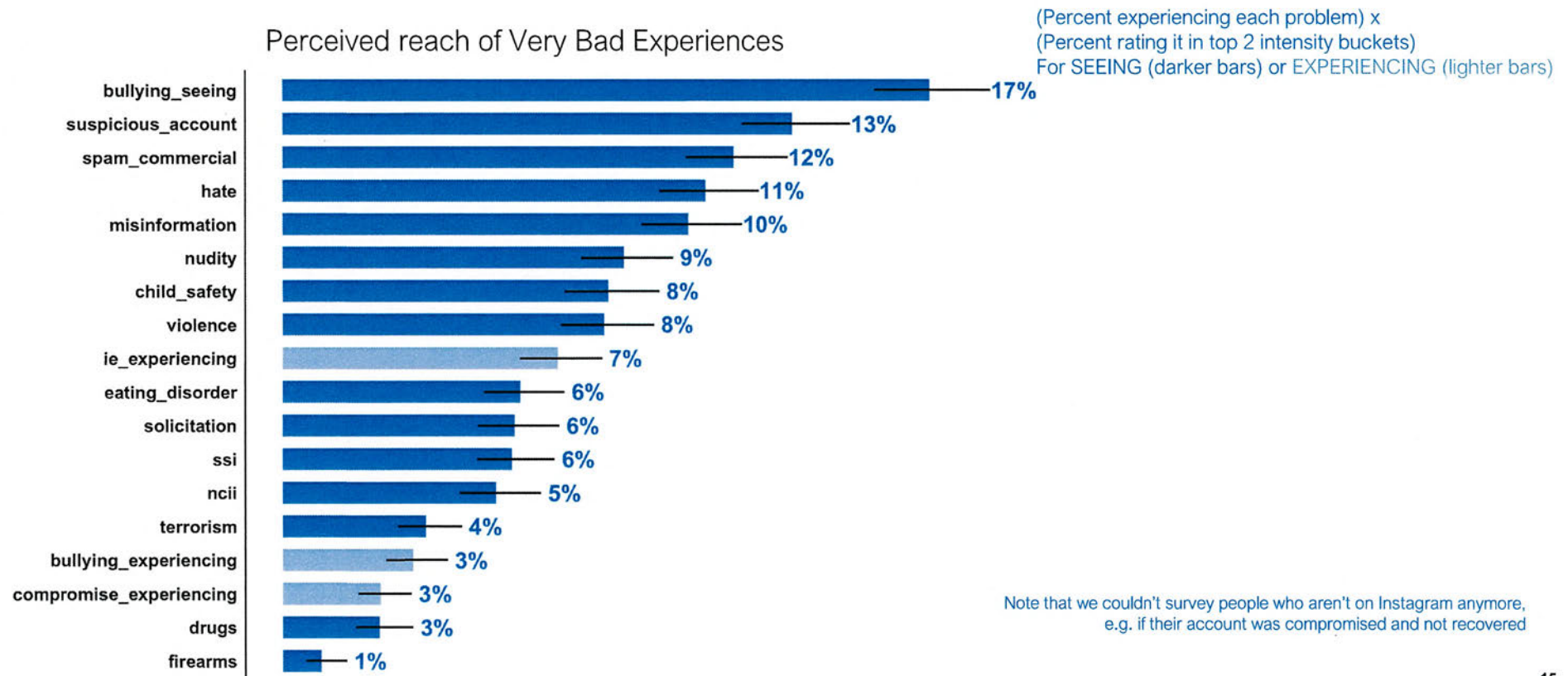
When we plot intensity and perceived reach together, most negative experiences fall roughly along a line – more intense experiences have lower reach, while less intense experiences have higher reach.

However, there are a few outliers: **SSI, terrorism, and seeing someone being bullied or harassed** are particularly problematic, with high reach for how intense they are. Seeing drug or firearm sales and receiving inauthentic engagement are less problematic than other experiences.



PERCEIVED REACH X INTENSITY

We can also combine reach and intensity into a single score by multiplying the percent of people who've had the problem and the percent of people who rate it as a Very Bad Experience. [Seeing bullying generates the largest number of Very Bad Experiences.](#)



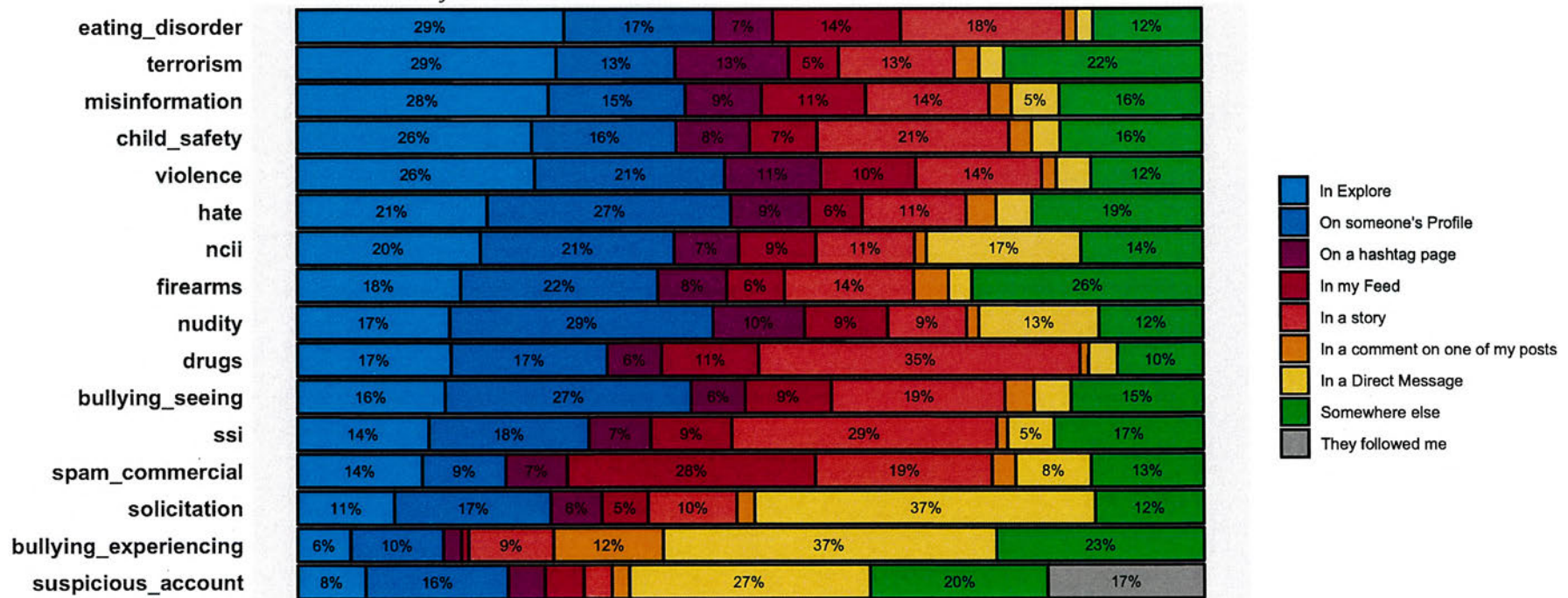


SURFACE

PERCEIVED REACH: SURFACE BREAKDOWN

Explore and Profile are each the most common surface for 5 out of 16 negative experiences. In addition, Direct is the most common surface to encounter suspicious accounts, and to experience bullying and solicitation. People most commonly see drug sales and SSI in Stories, and see spam in Feed.

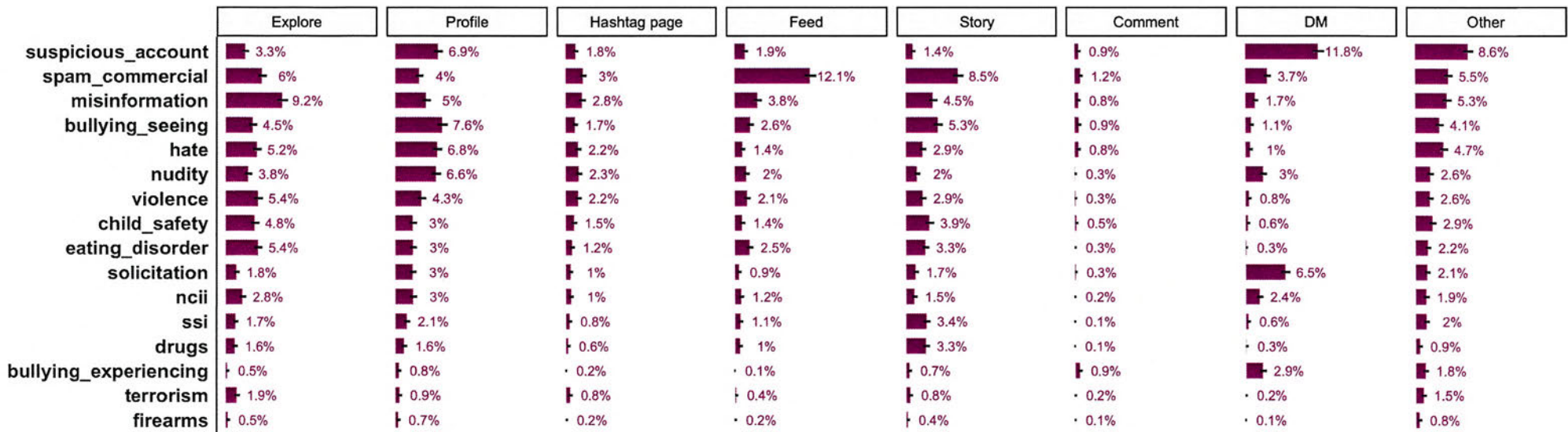
Where did you see...



* We didn't ask this surface follow-up for experiencing a compromised account or inauthentic engagement

TOPLINE PERCEIVED REACH BY SURFACE

Combining the surface and overall reach data, we can see that negative experiences on Explore and Profile are quite variable, with no problem standing out as most common. In contrast, the most common negative experience in Feed is clearly spam, while suspicious accounts and solicitation are common problems via DM.

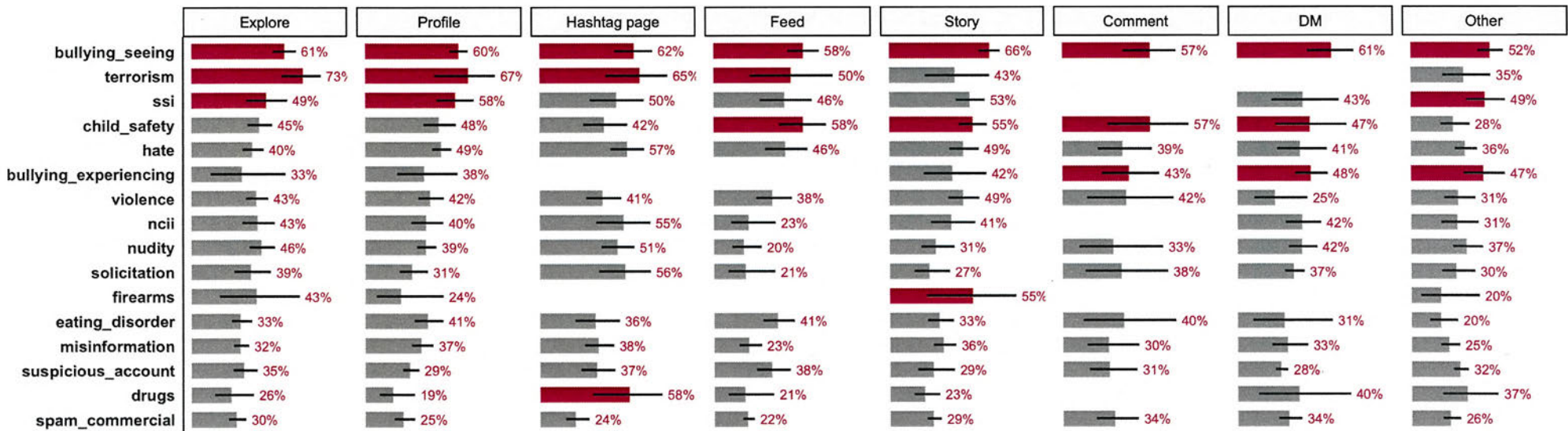


* We didn't ask this surface follow-up for experiencing a compromised account or inauthentic engagement

INTENSITY BY SURFACE

When we split out the intensity data by surface, there's significant variability in which issues people most commonly rate as Very Bad Experiences. However, seeing someone being bullied or harassed is in the Top 3 for every surface.

Highlighted = Top 3 issues by intensity
Empty cells had < 10 responses



* We didn't ask this surface follow-up for experiencing a compromised account or inauthentic engagement

TL;DR

- 1 **Perceived reach:** Overall, the perceived reach of negative experiences on Instagram is quite high. Almost half of respondents reported seeing a suspicious account or commercial spam in the last week; seeing misinformation and experiencing inauthentic engagement are also common.

- 2 **Intensity:** Seeing someone get bullied or harassed, seeing terrorist content, and seeing SSI content top the list in terms of intensity: more than half of people who've encountered these problems rate them as Very Bad Experiences.

- 3 **Putting them together:** In general, more intense experiences have lower reach, while less intense experiences have higher reach. SSI, terrorism, and seeing someone being bullied or harassed are particularly problematic, with high reach for how intense they are.

- 4 **Surface:** Explore and Profile are each the most common surface for 5 out of 16 negative experiences. In addition, Direct is the most common surface to encounter suspicious accounts, and to experience bullying and solicitation. People most commonly see drug sales and SSI in Stories, and see spam in Feed.

