

AMENDED Exhibit 1010

PLAINTIFFS' OMNIBUS OPPOSITION TO DEFENDANTS' MOTIONS FOR SUMMARY JUDGMENT

Case No.: 4:22-md-03047-YGR

MDL No. 3047

In Re: Social Media Adolescent Addiction/Personal Injury Products Liability Litigation

CONFIDENTIAL

Page 1

UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

IN RE: SOCIAL MEDIA ADOLESCENT) MDL No.3047
ADDICTION/PERSONAL INJURY)
PRODUCTS LIABILITY LITIGATION) Case No.
-----) 4:22-md-3047-YGR
)

THIS DOCUMENT RELATES TO:)
)

ALL ACTIONS)
)
-----)

Tuesday, March 11, 2025
CONFIDENTIAL - PURSUANT TO PROTECTIVE ORDER

Video-Recorded Oral Deposition of
WOOJIN KIM held at the offices of Wilson
Sonsini Goodrich & Rosati PC, 650 Page Mill
Road, Palo Alto, California, commencing at
9:09 a.m. PDT on the above date, before
Michael E. Miller, Fellow of the Academy of
Professional Reporters, Certified Court
Reporter, Registered Diplomate Reporter,
Certified Realtime Reporter and California
CSR #13649.

GOLKOW - VERITEXT
877.370.DEPS | fax 917.591.5672
deps@golkow.com

CONFIDENTIAL

Page 10

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P R O C E E D I N G S
March 11, 2025, 9:09 a.m. PDT

THE VIDEOGRAPHER: We're now on
the record. My name is James
Vonwiegen. I'm a videographer for
Golkow. Today's date is March 11th,
2025, and the time is 9:09 a.m.
The video deposition is being
held in Palo Alto, California in the
matter of Social Media Adolescence
Addiction, Personal Injury Products
Liability Litigation before the United
States District Court, Northern
District of California.
The deponent is Woojin Kim.
Counsel will be noted on the
stenographic record.
The court reporter is Mike
Miller, California CSR #13649, and
will now swear in the witness.
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CONFIDENTIAL

Page 11

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WOOJIN KIM,
having been duly sworn,
testified as follows:

EXAMINATION

BY MS. TRUONG:

Q. Good morning, Mr. Kim.

A. Hello.

Q. We had briefly met just off the
record, but let me just reintroduce myself
here. My name is An Truong. I'm an attorney
for the plaintiffs, and I'll be taking your
deposition today on behalf of individual
children and school districts who have
alleged that they've been harmed by YouTube.
Do you understand that?

A. Yes.

Q. Okay. Have you ever been
deposed before?

A. Yes.

Q. Okay. So you kind of know the
ground rules, but let me just restate them
here. First and foremost, very important, we

CONFIDENTIAL

Page 12

1 can't talk over each other. As you can see,
2 we have a court reporter. He's taking down
3 everything that's being said. So it's very
4 important that you let me finish talking
5 before you start talking, all right?

6 A. Yes.

7 Q. Part of that process also is
8 that your attorney is going to be making
9 objections. We also have to let them have
10 the time and opportunity to do that.

11 And unless otherwise indicated
12 by your attorney after an objection, you
13 still have to answer the question, all right?

14 A. Okay.

15 Q. All right. Verbal answers
16 only. Again, everything is being taken on
17 the transcript, so hand motions, head nods,
18 ums, like I just did, really not great for
19 the record, so everything has to be verbal.

20 If at any point I ask you a
21 question that you don't understand, I will
22 ask that you seek clarification, all right?

23 A. Okay.

24 Q. If you don't seek
25 clarification, I'm going to assume that you

CONFIDENTIAL

Page 13

1 understood the question; is that fair?

2 A. Okay.

3 Q. I'm going to try to take a
4 break about every hour or every hour and a
5 half. But this is not intended to be a
6 marathon, so if at any point you want to take
7 a break sooner, just let me know. The only
8 caveat to that is I will ask that we finish a
9 question or line of questioning before we go
10 off the record, okay?

11 A. Okay.

12 Q. Earlier you were just sworn in
13 by the court reporter. You understand that
14 you're under oath today to tell the truth?

15 A. Yes.

16 Q. And you would have to do so
17 just as if you were before a judge and jury?

18 A. Yes.

19 Q. Okay. And, in fact, the
20 deposition today is being videotaped. Do you
21 understand that portions of that video may be
22 played during trial in this case?

23 A. Yes, I do.

24 Q. Is there any reason you can't
25 testify truthfully today?

CONFIDENTIAL

Page 14

1 A. No, I don't think there's any
2 reason.

3 Q. Okay. Any medication that
4 could impair your memory?

5 A. No.

6 Q. Do you have any knowledge about
7 what this case is about?

8 A. A little bit.

9 Q. Okay. What is your
10 understanding of what this case is about?

11 MR. WILLEN: I'll just admonish
12 you that you should exclude from your
13 answer anything you learned from
14 attorneys working on the case and
15 helping you prep for the deposition.

16 THE WITNESS: Of course.

17 A. What is my understanding of
18 this case?

19 BY MS. TRUONG:

20 Q. Yes.

21 A. It involves multiple plaintiffs
22 related to how YouTube and other platforms or
23 services play a role or how they impact
24 children's wellbeing.

25 Q. And when did you first learn

CONFIDENTIAL

Page 15

1 about this case?

2 MR. WILLEN: Again, same
3 admonition.

4 A. I don't remember exactly when,
5 but I think -- in the course of work, I think
6 we do talk about what are the outstanding
7 cases that involve YouTube or what are the
8 outstanding proposed regulations and so on
9 and so forth. I think it came up in that
10 sort of context.

11 BY MS. TRUONG:

12 Q. Okay. And do you recall around
13 when you learned about the case?

14 A. I don't.

15 Q. Was it this year?

16 A. I think it was earlier than
17 this year.

18 Q. Okay. Sometime last year?

19 A. Maybe.

20 Q. Okay. Before last year?

21 A. I'm not sure.

22 Q. Okay. Do you understand that
23 Google and YouTube are both defendants in
24 this case?

25 A. I guess I didn't know, but

CONFIDENTIAL

Page 16

1 maybe I didn't really think of those as
2 separate entities.

3 Q. And is that because Google
4 acquired YouTube in about 2006; is that
5 right?

6 A. I think that's about right, but
7 I think it's also because I think a little
8 bit more narrowly about YouTube, which is
9 where I work.

10 Q. What do you mean you think a
11 little more narrowly about YouTube? In
12 relation to Google?

13 A. As in the work that I do
14 relates to YouTube specifically. Of course,
15 I do work with partners and counterparts in
16 Google on a number of different projects, but
17 my focus is on improving YouTube products.

18 And so when you asked did I
19 know whether this lawsuit is -- relates to
20 both Google and YouTube, I guess I didn't
21 really think much about those two as
22 different entities. I just kind of assumed a
23 little bit more that this relates to YouTube.

24 But now that you mention it, I
25 guess it makes sense that Google and YouTube

CONFIDENTIAL

Page 17

1 are somehow both mentioned.

2 Q. Okay. Let me try to clarify
3 this.

4 Is it your understanding
5 that YouTube -- YouTube is a product,
6 correct?

7 A. Yes.

8 MR. WILLEN: Object.

9 BY MS. TRUONG:

10 Q. And YouTube is a separate
11 entity that owns and operates the YouTube
12 product, correct?

13 MR. WILLEN: Hold up.
14 Objection to the form.

15 A. I guess the way I think
16 about -- I was talking about YouTube as sort
17 of the company that I work at.

18 BY MS. TRUONG:

19 Q. Okay. What's your
20 understanding of YouTube in relation --
21 YouTube, the company, in relation to Google?

22 A. YouTube is a subsidiary of
23 Google.

24 Q. Okay. Mr. Kim, when did you
25 learn that you would be deposed today?

CONFIDENTIAL

Page 18

1 A. I don't actually remember.

2 Q. Okay. Was it sometime recently
3 or earlier this year, approximately?

4 A. I actually don't -- I do
5 remember -- and these things usually come up
6 via e-mail, and then if I don't see that
7 e-mail, then my assistant would let me know
8 that something like this came in.

9 I don't remember exactly when I
10 had that communication.

11 Q. Okay. Did there come a time
12 that you started prepping for this
13 deposition?

14 A. Sorry, say that again.

15 Q. Did there come a time when you
16 started prepping for this deposition,
17 preparing for this deposition?

18 MR. WILLEN: You can answer
19 that yes or no.

20 A. Yes.

21 BY MS. TRUONG:

22 Q. Okay. When did you start
23 preparing for this deposition?

24 A. What do you mean by
25 preparation?

CONFIDENTIAL

Page 19

1 Q. When did you start reviewing
2 documents, talking to individuals about the
3 substance of what you thought this deposition
4 would be about?

5 A. I met with my counsel here, I
6 think, last week was I think the first time
7 we started discussing this, or it might have
8 been the week before. I forget exactly when.

9 Q. And did you meet with your
10 counsel in person or was it an over-the-phone
11 conversation?

12 A. Once in person and then we also
13 had video sessions as well, videoconference
14 sessions, rather.

15 Q. The one time in person, how
16 long was that meeting?

17 A. I believe it was six and a half
18 hours, including breaks and lunch.

19 Q. Okay. And where did that
20 meeting occur?

21 A. Here.

22 Q. Here at the Wilson Sonsini
23 Palo Alto office?

24 A. Correct.

25 Q. And who was present at that

CONFIDENTIAL

Page 20

1 meeting?

2 A. My -- my, I guess, legal
3 counsel.

4 Q. Mr. Willen, sitting here to
5 your left?

6 A. My left. Yes, Mr. Willen.

7 Q. Anyone else?

8 A. I don't know all their names,
9 but the other counsel here.

10 Q. Okay. I'm sorry, I didn't mean
11 to put you on the spot. Let me rephrase the
12 question.

13 Was there any -- were there
14 only attorneys present?

15 A. I believe so.

16 Q. Okay. Was it everyone at the
17 table right here to your left down the line?

18 A. Yes.

19 Q. Okay. Were there any
20 nonattorneys present at the meeting, to your
21 knowledge?

22 A. I don't think so.

23 Q. Okay. During this meeting, did
24 you review any documents?

25 MR. WILLEN: You can answer

CONFIDENTIAL

Page 21

1 that yes or no.

2 A. Yes.

3 BY MS. TRUONG:

4 Q. Okay. And how did you come to
5 obtain these documents? Were they compiled
6 by you or were they compiled by someone else?

7 MR. WILLEN: Objection to the
8 form.

9 A. Documents that I looked at, I
10 didn't produce them; they were given to me by
11 my counsel.

12 BY MS. TRUONG:

13 Q. And about how many documents
14 did you look at?

15 A. I'm not sure. Maybe ten, maybe
16 fewer than ten, a little bit more.

17 Q. Do you remember what the
18 documents were?

19 MR. WILLEN: I think we're
20 getting pretty close to where we're
21 going to shut this down based on
22 privilege, but you can -- I guess you
23 can answer that question: Do you
24 remember what the documents were? You
25 can answer it yes or no.

CONFIDENTIAL

Page 22

1 A. Yes.

2 BY MS. TRUONG:

3 Q. Okay. And, to your knowledge,
4 were those documents produced in this
5 litigation?

6 A. To my knowledge, yes.

7 MS. TRUONG: Mr. Willen, can we
8 get a confirmation that all the
9 documents were produced in this
10 litigation?

11 MR. WILLEN: To the best of my
12 knowledge, they were.

13 MS. TRUONG: Thank you.

14 BY MS. TRUONG:

15 Q. Okay. And then, Mr. Kim, you
16 had indicated that in addition to the one
17 time in-person meeting, you had several
18 videoconferences; is that right?

19 A. I said I had a videoconference
20 session. Several? One or two.

21 Q. You recall one or two?

22 A. Yeah, I don't know if it was
23 two or one.

24 Q. Okay.

25 A. Probably two.

CONFIDENTIAL

Page 23

1 Q. About two? All right.

2 And how long were those video
3 conferences?

4 A. They were significantly shorter
5 than the in-person one.

6 Q. So the in-person one you said
7 was about six and a half hours, so what is
8 your approximation for the video conferences?

9 A. My guess here today, sitting
10 here today, is probably two hours each, three
11 hours each.

12 Q. Okay. And were there attorneys
13 present on those calls?

14 A. Yes.

15 Q. Some of the same attorneys here
16 today?

17 A. Some of the same attorneys
18 here.

19 Q. Okay. To your knowledge, were
20 there any nonattorneys on the call?

21 A. Not that I'm aware of.

22 Q. Okay. And did you review any
23 documents on these video conferences?

24 MR. WILLEN: You can answer
25 that yes or no.

CONFIDENTIAL

Page 24

1 A. I think yes, in one of them.

2 BY MS. TRUONG:

3 Q. Were they the same documents
4 you had reviewed in the in-person?

5 MR. WILLEN: You can answer
6 that yes or no.

7 A. Actually, I don't recall.

8 MR. WILLEN: Or I don't recall.

9 MS. TRUONG: You missed an
10 option.

11 MR. WILLEN: Yeah.

12 BY MS. TRUONG:

13 Q. And were those documents
14 provided to you or did you compile them
15 yourself?

16 A. They were provided to me.

17 Q. And, to your knowledge, were
18 those produced during this litigation?

19 A. To my knowledge.

20 MS. TRUONG: Can you confirm
21 that, Mr. Willen?

22 MR. WILLEN: To my knowledge.

23 MS. TRUONG: Okay.

24 BY MS. TRUONG:

25 Q. And, Mr. Kim, aside from

CONFIDENTIAL

Page 25

1 talking to your attorneys, did you discuss
2 this deposition with anyone at work?

3 MR. WILLEN: You can answer
4 that yes or no.

5 A. Yes.

6 BY MS. TRUONG:

7 Q. Who did you discuss it with?

8 A. My assistant, for one.

9 Q. And did you discuss any
10 substance or was that just to tell her you
11 would be out of office?

12 A. Not related to substance.

13 Q. Okay. Anyone else at your
14 work?

15 A. My colleagues sitting to the --
16 to the left and right of me.

17 Q. Who are those colleagues?

18 A. [REDACTED] [REDACTED] is my, I guess,
19 colleague who works in design. Cristos
20 Goodrow is an engineering colleague.

21 Q. And did you discuss with [REDACTED]
22 the substance of the deposition?

23 A. No.

24 Q. Did you discuss with Cristos
25 the substance of the deposition?

CONFIDENTIAL

Page 26

1 A. No. No.

2 Q. Are you aware that Cristos
3 Goodrow was previously deposed in this case?

4 MR. WILLEN: You can answer
5 that, but again, exclude from your
6 answer anything that you were told or
7 learned from your attorneys in
8 preparation for the deposition.

9 A. Yes, I knew he was deposed.

10 BY MS. TRUONG:

11 Q. Had you talked to Mr. Goodrow
12 about his deposition at any point?

13 A. Talked to him about the
14 deposition? Yes.

15 Q. Okay. What did you and
16 Mr. Goodrow discuss about his deposition?

17 A. He and I, I guess, have a lot
18 of review forums that we share, that we host,
19 we attend, and we discussed his deposition in
20 the context of he won't be able to attend
21 some of these meetings, that I would have to
22 cover for him, so to speak. So those are the
23 things that we talked about.

24 Q. Did you say review forms or
25 forums?

CONFIDENTIAL

Page 27

1 A. Forums. Forums.

2 Q. Like just work meetings?

3 A. A work meeting, yes. Yes.

4 Q. Okay. And after Mr. Goodrow
5 was deposed, did you discuss with him the
6 substance of his deposition?

7 A. No.

8 Q. Have you reviewed his
9 deposition transcript?

10 MR. WILLEN: So, again, you can
11 answer that, but you should exclude
12 anything that may or may not have
13 occurred during the preparation for
14 the deposition with your attorneys.

15 A. The answer is no.

16 BY MS. TRUONG:

17 Q. Okay. Anyone else? Did you
18 talk to anyone else about this deposition
19 aside from your attorneys?

20 A. There are others at work that I
21 had to tell that I would be unavailable to
22 speak because of the deposition.

23 Q. Okay. Aside from discussing
24 sort of unavailability at work, did you talk
25 to anyone about the substance of the

CONFIDENTIAL

Page 33

1 beyond those.

2 Q. And the -- the other possible
3 depositions, were they all related to your
4 work at Google?

5 A. All the other depositions I've
6 had all relate to my prior work at Google.

7 Q. Have you ever provided trial
8 testimony?

9 A. How does that differ from
10 deposition?

11 Q. Have you ever provided
12 testimony in a court in person before a judge
13 and jury?

14 A. I have not.

15 Q. Have you ever provided any
16 other type of testimony under oath?

17 A. I don't think so.

18 Q. Okay. For example, a
19 congressional hearing?

20 A. No.

21 MS. TRUONG: Okay. Let's mark
22 as Exhibit 1. It's going to be your
23 LinkedIn profile, also characterized
24 as your curriculum vitae that was
25 provided to us yesterday from your

CONFIDENTIAL

Page 34

1 counsel.

2 (Whereupon, YouTube-Kim-1,
3 LinkedIn Profile, was marked for
4 identification.)

5 MS. TRUONG: Also being put up
6 on screen for you.

7 BY MS. TRUONG:

8 Q. And, Mr. Kim, as we go through
9 this deposition, I will be providing you with
10 exhibits. Please take whatever time you need
11 to review them, and just let me know when
12 you're ready, okay?

13 A. I am ready.

14 Q. All right. Do you recognize
15 this document?

16 A. Yes.

17 Q. Is this your LinkedIn profile?

18 A. It appears so.

19 Q. Okay. And is the information
20 in here information that you've put together?

21 A. Yes.

22 Q. When was the last time you
23 updated your LinkedIn profile?

24 A. I believe in 2024.

25 Q. Okay. And as you review this

CONFIDENTIAL

Page 35

1 document here, is there anything inaccurate
2 being presented in this profile?

3 A. I would say this is current and
4 also the historical information is also
5 accurate.

6 Q. Okay. And I'm sorry, you said
7 it's also current?

8 A. Correct.

9 Q. All right. So let's focus just
10 on the first page here where we go through
11 your YouTube and Google experience. We'll
12 start with Google here.

13 It indicates that starting in
14 August of 2008, you were employed at Google;
15 is that correct?

16 A. That's correct.

17 Q. And if you go down a little
18 more, you helpfully provide a history at
19 Google, and you say from 2008 to 2013, you
20 were product manager, senior product manager,
21 group product manager, Google Display Ads; is
22 that right?

23 A. Yes.

24 Q. And if I understand this
25 correctly, the three titles you have here,

CONFIDENTIAL

Page 36

1 product manager, senior product manager,
2 group product manager, are separate titles
3 and indicate that you were promoted during
4 this time period into each of those roles; is
5 that correct?

6 A. That's correct.

7 Q. In other words, you didn't hold
8 these three titles simultaneously?

9 A. That's correct.

10 Q. Okay. And it says here that
11 during this time, 2008 to 2013, you were
12 working on Google Display Ads; is that
13 correct?

14 A. 2008 to 2013, yes, I was
15 working on Google Display Ads.

16 Q. What is Google Display Ads?

17 A. It refers to display
18 advertising services.

19 Q. So I don't have a tech
20 background, so I don't know what that means.

21 Can you explain to me what a
22 display advertising service is?

23 A. There -- unlike text ads that
24 you see on some of the search engines where
25 the ad is composed of three or four lines of

CONFIDENTIAL

Page 37

1 text with a link, display ads refer to more
2 graphical ads; banner ads is another way to
3 say it. And they can be static image. They
4 can include animated image. Sometimes they
5 include video creative assets.

6 There's some instances when
7 text ads are also shown in these display ad
8 inventory slots, so it's a combination of
9 those things.

10 Q. Okay. And can display ads also
11 be interactive, in other words, a user can
12 see an ad and click on it to take them
13 somewhere else?

14 A. In most cases users could click
15 on these ads and the user would be taken to
16 the advertiser's landing page.

17 Q. And in terms of display ads,
18 did Google Display Ads engage in targeted
19 advertising?

20 MR. WILLEN: Object to form.

21 A. How would you define targeted
22 here?

23 BY MS. TRUONG:

24 Q. Let me rephrase it.
25 What is targeted advertising in

CONFIDENTIAL

Page 38

1 the sense of online advertising in your
2 experience?

3 A. It can mean a number of
4 different things.

5 Q. Like what?

6 A. When I started in 2008, when we
7 talked about targeted or targeting in
8 general, they meant they were relevant to the
9 context in which they were shown.

10 Q. And did that understanding
11 change at some point?

12 A. The general concept that a
13 targeted ad is relevant to the context hasn't
14 changed. That's still pretty accurate in
15 terms of describing targeting today.

16 Q. Okay. What about "personalized
17 advertising"? What does that term mean to
18 you in your experience with display ads?

19 MR. WILLEN: Objection to the
20 form.

21 A. So let's say -- you could -- a
22 personalized ad could also mean a number of
23 different things.

24 I don't know, is there maybe --
25 ads can be personalized in many different

CONFIDENTIAL

Page 39

1 ways.

2 BY MS. TRUONG:

3 Q. I'm sorry, I didn't get that.

4 A. Ads can be considered
5 personalized in many different ways.

6 Q. One way it could be
7 personalized is based on data that's gathered
8 about an Internet user; is that right?

9 MR. WILLEN: Objection to the
10 form.

11 A. One way that ads could be
12 considered personalized is that it's relevant
13 to the context in the sense that it's
14 relevant to the user context.

15 BY MS. TRUONG:

16 Q. What types of data points would
17 be used to determine what is or isn't
18 relevant to the user context?

19 MR. WILLEN: Objection to the
20 form.

21 A. One -- one example would be
22 what was then -- now, this is -- now, my work
23 in display ads dates back to, as you see,
24 2008 to 2017, so this may be outdated.

25 But back during those times,

CONFIDENTIAL

Page 40

1 one way by which ads could be relevant to the
2 user context was via what's called -- what
3 was called retargeting in the industry back
4 in those days.

5 BY MS. TRUONG:

6 Q. And what is retargeting?

7 A. The broad concept of
8 retargeting is that when a user visits an
9 advertiser's website, the advertiser
10 remembers who the user is. And when I say
11 user, it's really a proxy for user, which is
12 a browser cookie. This is how things
13 operated back then.

14 It remembers the browser cookie
15 and then goes to advertising networks, like
16 Google Display Network, but there are many
17 other ad networks back in those days, and
18 tells us that they want to target that user
19 or that browser cookie.

20 And when we see that browser
21 cookie on other web pages that are serving
22 Google's display ads, we would show that
23 advertiser's ad. So from the user's
24 perspective, you go to an e-commerce site,
25 and then later on you go to another website,

CONFIDENTIAL

Page 41

1 and you'll see an ad from that e-commerce
2 site that you had visited.

3 Q. So back when you were working
4 at Display Ads, one way an advertiser could
5 engage in retargeting was to track a user via
6 their browser cookie from one website to
7 another; is that correct?

8 MR. WILLEN: Object to the
9 form.

10 A. It's technically a little bit
11 more complicated than that. So I don't know
12 if that is a completely accurate rendition of
13 what happens.

14 BY MS. TRUONG:

15 Q. Let me rephrase this.

16 The purpose of retargeting is
17 to see what a user did on one page and then
18 follow them to another and deliver a targeted
19 advertising to that user on a different page;
20 is that right?

21 MR. WILLEN: Objection to the
22 form.

23 A. I guess I would say it a little
24 bit differently. The purpose of retargeting
25 was for advertisers to be able to find users

CONFIDENTIAL

Page 42

1 that would be highly interested in their
2 product and in their services.

3 BY MS. TRUONG:

4 Q. And they would find those users
5 by using the browser cookies that would track
6 the user activity online; is that correct?

7 MR. WILLEN: Objection to the
8 form.

9 A. Again, this is -- this is --
10 this may be outdated technology at this
11 point, and I don't really know how things
12 operate today.

13 Back then, the underlying
14 technology was cookies in general. Exactly
15 how these cookies, I guess, worked across
16 these websites is somewhat complex, and it's
17 not as simple as an advertiser saying here's
18 a cookie, please find me this user. It's a
19 little bit more complex than that.

20 BY MS. TRUONG:

21 Q. Okay. How would the advertiser
22 match the browser cookie to the user for
23 retargeting purposes?

24 A. So I believe what happened
25 was -- because cookies generally stay within

CONFIDENTIAL

Page 49

1 MR. WILLEN: Objection to the
2 form.

3 A. So I think -- first, we should
4 probably clarify. When you say Google pixel,
5 I don't know if you mean something a little
6 bit more broad and more general.

7 The example that I was giving,
8 because you were asking me about one example,
9 an example of how user data or user context
10 is formed. I was giving you one example that
11 was retargeting.

12 And I explained how retargeting
13 works with a retargeting pixel. And for
14 retargeting's purposes, how a user, a
15 particular browser ID, traverses the
16 Internet, I don't think was all that
17 interesting.

18 So I guess you're starting to
19 ask about a use case that I don't think we
20 really try to capture with retargeting, if
21 that makes sense.

22 BY MS. TRUONG:

23 Q. Is there a different term in
24 advertising that captures this use case that
25 I'm talking about?

CONFIDENTIAL

Page 50

1 A. What is it that you're trying
2 to ask about?

3 Q. I'm asking about the concept of
4 personalized advertising, where companies
5 aggregate data points about a user based on
6 their Internet activity, use that information
7 to infer behavioral information about them,
8 and then, in turn, provide targeted and
9 personalized advertising.

10 Are you familiar with this
11 broad concept?

12 MR. WILLEN: Objection to the
13 form.

14 A. So in terms of, I guess,
15 understanding the user context by which we
16 did -- we -- by which we matched and served
17 ads, retargeting is one example way of
18 creating that user context.

19 There is the broader umbrella
20 that we did call interest-based advertising,
21 IBA, that included retargeting, but also
22 included what we back then called interest
23 category marketing.

24 BY MS. TRUONG:

25 Q. And what is interest category

CONFIDENTIAL

Page 51

1 marketing?

2 A. That's where we build an
3 understanding of what interests a user might
4 have based on -- I think partly based on
5 their -- where we have visibility into them
6 across the web, and we create interest
7 categories that we associate with those
8 users. And again, back in those days, users
9 were proxies for users. They were, you know,
10 web browsers.

11 Q. Uh-huh.

12 A. And we would show ads -- or we
13 would show ads from advertisers who wanted to
14 show their ads matched up against some of
15 these interest categories.

16 Q. All right. And you said this
17 was partly based on where we -- and by we, I
18 think you mean Google -- have visibility into
19 them.

20 How would you obtain visibility
21 into them?

22 A. So one example is on the
23 websites where we serve the display ads, we
24 would obviously see the user because we're
25 about to show an ad to them. So you can

CONFIDENTIAL

Page 52

1 imagine all the websites where we are showing
2 the ads. Those are all places we see the
3 user.

4 And then we can look at what
5 site those are, what is on the page, what is
6 the content of the page, because we are
7 oftentimes able to look at the contents
8 around the ad slot on the page. And that's
9 one way of building the understanding of
10 where do we see this user cookie.

11 Q. Is another way of building this
12 understanding also having Google cookies be
13 present on various websites?

14 A. Again, having Google cookies be
15 present is a bit of a weird way to phrase it.
16 Is there a different way you want to ask the
17 question?

18 Q. Okay. Let me give you an
19 example.

20 For example, Google Analytics,
21 right, Google Analytics has a cookie
22 associated with Google Analytics; is that
23 right? It's _GA, I think.

24 A. I think there is a cookie
25 associated with Google Analytics.

CONFIDENTIAL

Page 62

1 BY MS. TRUONG:

2 Q. That's okay.

3 MS. TRUONG: Mr. Willen.

4 MR. WILLEN: I take
5 responsibility.

6 BY MS. TRUONG:

7 Q. Let me repeat the question.
8 YouTube, then, in 2008, as a
9 Google property, didn't fall within that
10 scope of work, the third-party ecosystem
11 scope of work; is that correct?

12 A. That's correct. My
13 recollection is that the work I did did not
14 involve YouTube's ad inventory.

15 Q. Okay. Generally, though, were
16 you aware of whether YouTube was utilizing
17 display ads on the YouTube platform at that
18 time?

19 A. Display ads as in Google's
20 display ads or --

21 Q. Or any display ads.

22 A. I don't remember.

23 Q. So going back to Exhibit 1, in
24 2013 to 2017, it says you became director of
25 product management at Google Display Ads; is

CONFIDENTIAL

Page 63

1 that correct?

2 A. Yes.

3 Q. What was the change in work
4 here, if any?

5 A. Through -- throughout, you
6 know, between 2008 and 2017, I generally
7 increased my scope, all mostly within Google
8 Display Network product area.

9 Q. Okay. And during this time,
10 2013 to 2017, were you working at all with
11 the YouTube platform?

12 A. I'm pretty sure I would have
13 had some meetings with -- with the --
14 meetings, maybe interactions, more broadly,
15 with people who worked on advertising
16 products for or advertising services for the
17 YouTube property.

18 But the work that I did wasn't
19 really for YouTube domain.

20 Q. Okay. And then from 2017 to
21 2019, now your title is director of product
22 management at YouTube; is that correct?

23 A. That's correct.

24 Q. What prompted that change from
25 Google Display Ads to YouTube, if anything?

CONFIDENTIAL

Page 74

1 overuse issues?

2 A. I guess now we're maybe
3 decoupling ourselves from, you know, the year
4 2017. I think -- there is -- there were
5 other folks at the time, I guess, looking at
6 screen time, potential overuse during the
7 time period that I was at YouTube. But
8 exactly when those types of projects started,
9 I wouldn't be able to tell you.

10 Q. Did there come a time when your
11 work on Responsibility expanded to include
12 screen time and overuse?

13 A. The area of Responsibility
14 was -- was focused on a very specific set of
15 topics, and screen time and overuse types of
16 issues were not scoped into that. There were
17 other parts -- other folks, other teams that
18 would have thought about those issues, apart
19 from the Responsibility team.

20 Q. All right. Let's go back to
21 your time, 2017 to 2019, as director of
22 product management. We talked about your
23 work with Search and Knowledge, and then the
24 expansion to Responsibility.

25 Did there come a time where you

CONFIDENTIAL

Page 75

1 expanded to include any other work in this
2 role?

3 A. Between '27 [sic] and 2019,
4 somewhere -- somewhere during that time
5 period, I also expanded my scope to pick up
6 Discovery, Discovery product area.

7 Q. What is the Discovery product
8 area?

9 A. That team is responsible for
10 recommendations, content recommendations.

11 Q. What do you mean by content
12 recommendations?

13 A. Maybe video recommendations is
14 a better way to put it, since we mostly deal
15 with videos on our site.

16 These are the videos that we
17 recommend on the YouTube home page or -- and
18 also what we call the Watch Next panel at
19 YouTube, which is the panel of recommended
20 videos that appear below a video that you're
21 watching.

22 Q. Okay. Do video recommendations
23 impact any other aspect of the YouTube
24 platform?

25 MR. WILLEN: Objection to the

CONFIDENTIAL

Page 83

1 worked on.

2 If you're going by the list of
3 projects in the top YouTube box there, I
4 would say during my time as director, I also
5 looked after the news vertical. Sometimes we
6 classify that under Responsibility, so that's
7 also included there.

8 BY MS. TRUONG:

9 Q. During your time as director of
10 product management, were you overseeing the
11 YouTube app?

12 A. What I referred to here as the
13 YouTube app is internally what we call the
14 main app project area. That was not part of
15 my responsibility back in 2017 to 2019 as
16 director of product management.

17 Q. Did it become part of your
18 responsibility from 2019 to present when you
19 became VP of product management?

20 A. It became part of my
21 responsibility somewhere during that time,
22 but not in 2019.

23 Q. And on your LinkedIn profile
24 you also indicate at some point you were
25 involved with YouTube Kids; is that

CONFIDENTIAL

Page 84

1 correct -- I'm sorry, YouTube Kids app.

2 A. That's correct.

3 Q. And at what time were you
4 involved on the YouTube Kids app?

5 A. So both the main app and the
6 YouTube Kids app became part of my
7 responsibility -- my guess is 2021, maybe
8 2022. Probably 2022 is my guess.

9 Q. All right. And then you say
10 search and recommendations, which we talked
11 about. That was part of your role as
12 director of product management; is that
13 correct?

14 A. Correct.

15 Q. Did it continue to be part of
16 your role when you became VP of product
17 management in 2019?

18 A. Yes.

19 Q. And then responsibility we
20 talked about, that was part of your role as
21 director of product management, correct?

22 A. So what I wrote here as
23 responsibility includes kids and youth
24 safety, but that was not -- so I guess this
25 is -- I wrote this for, I guess, ease of

CONFIDENTIAL

Page 85

1 understanding from people outside of YouTube,
2 but what we call, capital R, Responsibility
3 product area within -- within YouTube focuses
4 on what you see in that list, excluding kids
5 and youth safety. I guess this is why you
6 were asking all those questions.

7 Q. You got me.

8 A. Yeah.

9 So as director of product
10 management, the Responsibility area I worked
11 on had to do more with civic/election,
12 controversial content, not kids and youth
13 safety.

14 And kids and youth safety came
15 into my scope along with the YouTube Kids app
16 around 2022.

17 Q. And you had said responsibility
18 within YouTube considered capital R; is that
19 correct?

20 A. As in it's a product -- a
21 project area that carries the name
22 Responsibility.

23 Q. And the project area
24 Responsibility did not include kids and youth
25 safety. Is that what you're testifying to

CONFIDENTIAL

Page 86

1 today?

2 A. I guess it might depend also on
3 who you ask, because the Trust and Safety
4 team might say a little bit -- something
5 different maybe, because they're organized a
6 little bit differently.

7 When -- when -- these are maybe
8 a little bit arbitrary, how we organize
9 things. The Responsibility project team
10 focused on civic/election integrity,
11 controversial content types of projects, and
12 then we had youth and kid safety being done
13 by another team, at least from the product
14 management side.

15 If you look at Trust and Safety
16 side, it is all one team, so maybe they see
17 Responsibility project area as more maybe one
18 and the same across those projects,
19 subprojects. But it really depends on, I
20 think, who you ask.

21 Q. So from your perspective and
22 your review of your work at YouTube, you put
23 kids and safety here -- kids, slash, youth
24 safety as a reflection of your involvement
25 with the YouTube main app and YouTube Kids;

CONFIDENTIAL

Page 87

1 is that correct?

2 A. Sorry, say that again.

3 Q. You put kids, slash, youth and
4 safety as reflecting your work on YouTube
5 main and YouTube Kids app; is that correct?

6 It's not intended to reflect
7 that YouTube Kids and safety was part of your
8 work in the project area of Responsibility?

9 A. So regardless of how you slice
10 it, organize these things, all the projects
11 listed here are in my scope today.

12 Q. Is kids, slash, youth and
13 safety part of your project area
14 Responsibility?

15 A. Kids and youth safety is part
16 of the responsibility I have today.

17 Q. Okay.

18 MR. WILLEN: Do you want to
19 take a break or you...

20 (Conference off the record.)

21 MS. TRUONG: Let's try to just
22 get through this first. I think I
23 only have like maybe five more
24 minutes.

25 MR. WILLEN: Let's do that.

CONFIDENTIAL

Page 88

1 BY MS. TRUONG:

2 Q. Mr. Kim, the next thing you
3 have on here is Learning/Edu/News verticals.
4 Do you see that?

5 A. Yes.

6 Q. Was this part of your work when
7 you were director of product management or
8 did it become part of your work when you
9 became VP of product management?

10 A. So news vertical area, as I was
11 trying to clarify earlier, sometimes we
12 bucket it under Responsibility project area,
13 and that was part of my responsibilities as
14 director of product management.

15 And then Learning/Edu, that is
16 actually one team, learning, academic,
17 educational, learning. That product area is
18 something that I picked up around the same
19 time, exactly the same time as YouTube Kids
20 and YouTube main app. I think I said that
21 was 2022. That's my best guess.

22 Q. Is Learning, slash, Edu, does
23 that involve Google in the Classroom?

24 A. We work with Google Classroom
25 product area, which is posted over in the

CONFIDENTIAL

Page 89

1 Google side of the company. My team does not
2 manage the Google Classroom product.

3 Q. And what is -- what is a
4 vertical?

5 A. Vertical as in, I guess, topic
6 vertical, business vertical; gaming, for
7 example, is another vertical of interest to
8 YouTube.

9 Q. So it -- just to clarify. It's
10 not some term of art. It's just describing
11 an area of work?

12 A. That's right.

13 Q. At least in this LinkedIn
14 profile.

15 A. That's right.

16 MS. TRUONG: Can we go off the
17 record?

18 THE VIDEOGRAPHER: The time is
19 10:40. We're off the record.

20 (Recess taken, 10:40 a.m. to
21 10:55 a.m. PDT)

22 THE VIDEOGRAPHER: The time is
23 10:55. We're back on the record.

24 BY MS. TRUONG:

25 Q. Mr. Kim, we had discussed

CONFIDENTIAL

Page 142

1 (Whereupon, YouTube-Kim-6,
2 Pulse Review Responsibility Metric,
3 Feb 2018 Presentation,
4 GOOG-3047MDL-02031811, was marked for
5 identification.)

6 MS. TRUONG: For the record, we
7 have tabbed the pages only because the
8 document was printed in negative, so
9 they don't -- native, so we don't have
10 page numbers.

11 BY MS. TRUONG:

12 Q. Just let me know when you've
13 had an opportunity to review this.

14 (Document review.)

15 A. Okay.

16 BY MS. TRUONG:

17 Q. Okay. So this is another
18 document where the metadata indicates that
19 you were the author. The title page says
20 Pulse Review Responsibility Metric, February
21 2018.

22 Is that all correct?

23 A. Yes.

24 Q. All right. What's a pulse
25 review?

CONFIDENTIAL

Page 143

1 A. Pulse refers to a review forum
2 that -- it's a recurring meeting series where
3 we bring topics to review, either for
4 decision-making or for sharing or for
5 information, with the product and engineering
6 leads. Back then, that would have been our
7 CPO and head of engineering.

8 Q. Who was that?

9 A. Back then, the CPO was Neal
10 Mohan, and then the head of engineering was
11 Scott Silver.

12 Q. Could anything be taken to a
13 pulse review or was there some type of
14 criteria for what could be elevated to this?

15 A. There is both a written set of
16 criteria as well as just, I guess, common
17 sense on what's a good topic to review with
18 those folks, just given that -- how busy they
19 are.

20 Q. When you say common sense, is
21 it usually more important topics?

22 A. Generally so.

23 Q. And the responsibility metric
24 here, is that referring to Responsibility,
25 capital R?

CONFIDENTIAL

Page 144

1 A. This, I think, may happen
2 before we adopted the terminology -- the name
3 Responsibility, but the same general area
4 that -- or this is the early days of that
5 same general -- what became that same general
6 area that we talked about as, capital R,
7 Responsibility.

8 Q. In Exhibit 5, I think your
9 timeline indicated that Responsibility
10 occurred in 2017; is that right?

11 A. What are we looking at?

12 Q. If you look at the prior
13 exhibit, Exhibit 5, at the --

14 A. Oh. Yeah.

15 Q. -- third page in, I think your
16 timeline indicates Responsibility was in
17 early 2017; is that right?

18 A. I think work that eventually
19 became that area I think started in 2017.

20 Q. Okay. But your recollection
21 today is that Exhibit 6, which was the one
22 we're currently on, this is not the
23 Responsibility topic area, capital R; it's
24 something else?

25 A. No, sorry. What I mean is --

CONFIDENTIAL

Page 155

1 Scope.

2 A. I see it.

3 Q. Okay. So the first one,
4 project scope for Project Spiderman says:
5 Exploring all possible dimensions to
6 wellbeing and positive impact.

7 A. I see it.

8 Q. All right. Do you know what,
9 if anything, happened to this scope area?

10 MR. WILLEN: Objection to the
11 form.

12 A. Um...

13 (Document review.)

14 A. Let me just take a look at this
15 deck.

16 BY MS. TRUONG:

17 Q. Sure.

18 A. This Project Spiderman is not a
19 name that I remember, so let me just make
20 sure.

21 (Document review.)

22 A. Okay. So, sorry, your question
23 was what?

24 BY MS. TRUONG:

25 Q. With respect to that first

CONFIDENTIAL

Page 156

1 listing point, exploring all possible
2 dimensions to wellbeing and positive impact,
3 do you know what, if anything, happened to
4 this scope area?

5 MR. WILLEN: Objection to the
6 form.

7 A. I think as -- as listed here,
8 this concept of Project Spiderman, it sounds
9 like -- it looks like -- now, I actually
10 don't remember this deck, but it does look
11 like this was a proposal for a new project
12 that was maybe related to many of the other
13 Responsibility work that we talked about,
14 because I see that, on one of the slides, it
15 lists out many of the things that became
16 Responsibility.

17 And then it shows that focus of
18 this deck, Project Spiderman, is a -- is a
19 component that is maybe not obviously within
20 the scope of what became, capital R,
21 Responsibility. So it seems like this was a
22 proposal for a new type of project.

23 And I see the lists of
24 individuals in the working group listed on
25 the final page before the appendix, which is

CONFIDENTIAL

Page 157

1 all the folks that were working on,
2 capital R, Responsibility.

3 As scoped here, this project
4 and this set of people did not work on, you
5 know, kids content.

6 Some of the wellbeing pieces
7 that were mentioned before around -- where is
8 that slide? -- sleep, productivity and
9 happiness, those are things that were not
10 captured in the work that this set of
11 individuals worked on; however, in terms of
12 this notion of positive impact; range of
13 verticals that include news and social
14 issues, extra emphasis on vulnerable groups,
15 that includes protected groups; mix of user,
16 company and opinion leader perspectives,
17 which we also call COFP; global perspectives.

18 So many of these elements we
19 do -- we did capture in the, capital R,
20 Responsibility area.

21 And then aside from that
22 Responsibility project area with the list of
23 individuals that are captured here, just
24 before the appendix, other than those
25 individuals, we also have other teams, namely

CONFIDENTIAL

Page 158

1 like the kids and youth product area, that
2 looked at some of these other issues over the
3 years.

4 I don't know if they looked at
5 these -- these types of topics, wellbeing
6 topics back in 2018, because that's a time
7 when I didn't manage that team.

8 And also, you know, some of the
9 broader safety concerns, other than maybe
10 some of the specific things like sleep, but
11 there's a broader notion of safety that's
12 something that -- there's many teams at
13 Google or YouTube that worked on those,
14 including Trust and Safety.

15 So it's a little bit hard to
16 give you a straight simple answer on did we
17 work or not work on this list of things here.
18 BY MS. TRUONG:

19 Q. Okay. The third line item
20 here, it says: Extra emphasis on vulnerable
21 groups, parentheses, kids, teens, protected
22 groups.

23 Do you agree that kids and
24 teens are vulnerable groups?

25 A. I believe that kids, teens and

CONFIDENTIAL

Page 159

1 also what's listed here as protected
2 groups -- I do think that they just require
3 special attention, and we've, you know --
4 we've said this externally, we've said it
5 internally many times: When it comes to kids
6 and youth, responsibility and safety is our
7 top priority.

8 MS. TRUONG: We can set that
9 deck aside.

10 MR. WILLEN: It's 12:30. Maybe
11 this is a good time to break for
12 lunch, if you're moving on to a new...

13 MS. TRUONG: Yeah, that's fine.
14 We can go off record.

15 THE VIDEOGRAPHER: The time is
16 12:29. We're off the record.

17 (Recess taken, 12:29 p.m. to
18 1:21 p.m. PDT)

19 THE VIDEOGRAPHER: The time is
20 1:21. We're back on the record.

21 MS. TRUONG: Okay. Let's mark
22 this next document as Exhibit 7. For
23 the record, it's Bates starting
24 00785670.

25 (Whereupon, YouTube-Kim-7,

CONFIDENTIAL

Page 274

1 BY MS. TRUONG:

2 Q. In the work that this
3 individual from User Advocacy, Trust & Safety
4 did?

5 A. Correct. I don't know who this
6 person is.

7 (Whereupon, YouTube-Kim-16,
8 Autonav Default State Presentation,
9 GOOG-3047MDL-04626757, was marked for
10 identification.)

11 BY MS. TRUONG:

12 Q. Just let me know when you've
13 had a chance to review Exhibit 16.

14 (Document review.)

15 THE WITNESS: Okay.

16 BY MS. TRUONG:

17 Q. All right. So this document
18 was part of your custodial file, and the
19 title page says Autonav Default State.

20 It indicates here right below
21 that Reid W. Am I reading this correctly
22 that this refers to Reid Watson?

23 A. That's right.

24 Q. And this deck is from May of
25 2019.

CONFIDENTIAL

Page 275

1 In May of 2019, was this still
2 when you were transitioning between director
3 of product management and VP of product
4 management?

5 A. So I think 2019 towards the end
6 of the year is when I got promoted to VP. By
7 May of 2019, my scope probably included
8 Search, Knowledge, Responsibility pieces, but
9 also Discovery, Recommendation and Discovery.

10 Q. Okay. Did it include at that
11 time autonav?

12 A. So it does say autonav. I'm
13 guessing that refers to autoplay, so assuming
14 that autonav and autoplay are synonyms, I
15 think autoplay as a feature, I think was a
16 bit of a shared project between the Discovery
17 team, which would build the recommendations
18 for watch next, and the top watch next
19 recommendation becomes -- at least at the
20 time -- became the video that got autoplayed.

21 So it was shared responsibility
22 between the, quote/unquote, the back-end
23 team, which is the Discovery team, and then
24 the main app team, which would actually build
25 the feature, the UI feature. So I think at

CONFIDENTIAL

Page 276

1 the time, it was a shared responsibility.

2 Q. At the time of this deck, May
3 of 2019, was Reid Watson part of your team?

4 A. No, he was on the main app
5 side.

6 Q. Okay. If we flip to the next
7 tab, the slide title is Background: What is
8 Autoplay?

9 A. Yes.

10 Q. This really just seems to set
11 out sort of the basic functioning of autoplay
12 at that time in May of 2019.

13 Any issue with what's reflected
14 here?

15 A. I think it is an accurate
16 rendition of what was -- what was true back
17 then.

18 Q. Okay. And if we go to the next
19 tab, it is a slide that starts with: At
20 launch, autoplay was enabled by default.

21 Do you see this?

22 A. I do.

23 Q. Okay. And I think we discussed
24 before, you were not involved with the launch
25 of autoplay; is that right?

CONFIDENTIAL

Page 277

1 A. The original 2015 launch, I was
2 not involved in that.

3 Q. Okay. So you have no basis to
4 say one way or the other whether this is
5 accurate, what's represented here?

6 A. That's correct.

7 Q. All right. If we go -- just
8 turn to the next page, it says: However, the
9 situation has changed in recent years.

10 Go to that second main bullet
11 point: We've identified unintentional use as
12 a top Digital Wellbeing issue.

13 And under that, with respect to
14 autoplay, the second bullet point says:
15 Autoplay's share of watch time doubles at
16 night, possibly indicating sleep disruption.

17 Do you see that?

18 A. I do see it.

19 BY MS. TRUONG:

20 Q. Okay. Do you have any issue
21 with what's represented here?

22 A. I mean, we spoke to this topic
23 at length. I wonder what that link links out
24 to, "doubles at night."

25 Q. You're reading is when it's

CONFIDENTIAL

Page 278

1 underlined blue like this it's a link to
2 another document?

3 A. I would imagine so. And my
4 guess, if I have to make a guess, is that
5 document we spent a few good minutes on just
6 now.

7 Q. Okay. If that's the case, your
8 same testimony would be --

9 A. All the same --
10 I'm sorry, I didn't mean to
11 interrupt.

12 Q. That's okay.

13 A. All the issues I had there
14 carry directly over here.

15 Q. Okay. Let's skip the next tab
16 and we'll go to one that says YouTube Kids
17 App at the top.

18 A. Okay.

19 Q. The first bullet here says:
20 Today, the YouTube Kids app does not have an
21 autoplay toggle.

22 Do you see that?

23 A. I do.

24 Q. All right. So earlier we were
25 talking about a blog post where we weren't

CONFIDENTIAL

Page 279

1 sure if autoplay existed on YouTube Kids but
2 there was no way to turn it on or off or it
3 had just been launched at that time.

4 Does this clarify for you what
5 the situation was?

6 MR. WILLEN: Objection to the
7 form.

8 A. That's a good question. I
9 don't know. Because my interpretation of
10 that document that we were looking at before,
11 just going off of reading that document, was
12 that we introduced autoplating functionality
13 for the first time. I think you took a
14 different interpretation, which was we always
15 had autoplating behavior, but that you
16 thought we introduced just the control around
17 it.

18 Yeah, I don't know if this
19 clarifies it any better. I would imagine
20 this is something that's easily -- something
21 you can find out easily.

22 Q. All right. The third bullet
23 point here says: Digital wellbeing tools are
24 less developed on YouTube Kids.

25 Any reason to dispute this

CONFIDENTIAL

Page 280

1 statement?

2 MR. WILLEN: Objection to the
3 form.

4 A. I don't know exactly what tools
5 they were -- Reid Watson was scoping into
6 this.

7 BY MS. TRUONG:

8 Q. Okay. And then we can skip the
9 next tab and go to the one where the top of
10 the slide says: What would we have to do?

11 And the third bullet point here
12 says: Experiment with turning autoplay off
13 by default for 1% of users.

14 A. I see that.

15 Q. Thanks.

16 Is it correct, then, that
17 before considering whether to change the
18 autoplay default setting, the recommendation
19 here was to do an experiment first on a
20 smaller subset of users?

21 MR. WILLEN: Objection to the
22 form.

23 A. That seems to be the
24 recommendation. That seems to be a
25 reasonable recommendation.

CONFIDENTIAL

Page 281

1 BY MS. TRUONG:

2 Q. If you go to the very last tab,
3 it says: What percentage of users have each
4 autonav state. This does say it's web only.
5 Do you read web only as in web browser only
6 and it's not considering mobile apps?

7 MR. WILLEN: I'm sorry, what
8 page are you on?

9 MS. TRUONG: The very last tab
10 here. That tab right there.

11 BY MS. TRUONG:

12 Q. At the top it says: What
13 percent --

14 MR. WILLEN: I'm missing a
15 page.

16 THE WITNESS: I think web only
17 was this.

18 A. So I see that there's two pages
19 that look similar to one another, one marked
20 mobile, the other marked web, so I interpret
21 this to be desktop web and mobile web, which
22 is a minority of our overall user base.

23 BY MS. TRUONG:

24 Q. And here in this chart there's
25 a line item that says: Never touched the

CONFIDENTIAL

Page 282

1 setting.

2 Do you see that?

3 A. I do.

4 Q. Is this measuring the
5 percentage of users who have changed the
6 default setting?

7 A. That's -- that would be my
8 interpretation.

9 Q. Okay. So on the mobile app, it
10 seems to indicate that most users never
11 changed the default setting; is that right?

12 MR. WILLEN: Sorry --

13 A. On mobile, 28% of users --
14 (Sotto voce document review.)

15 THE WITNESS: Hang on a second.
16 (Document review.)

17 THE WITNESS: Sorry, I just saw
18 a number of these tables that look
19 very similar to one another --

20 MR. WILLEN: Yeah, I want to
21 make sure we're looking at the same
22 page. I know there's no numbers,
23 but...

24 Are you talking about: What
25 percentage of users have each autonav

CONFIDENTIAL

Page 283

1 state, parentheses, mobile only, that
2 page?

3 MS. TRUONG: Yeah.

4 MR. WILLEN: Okay.

5 THE WITNESS: I think it's...

6 (Document review.)

7 THE WITNESS: I see a slightly
8 conflicting set of numbers throughout
9 this deck. I see also on the backside
10 of your tab number 5, a similar table
11 with slightly different numbers.

12 Which one would you like to focus on?

13 BY MS. TRUONG:

14 Q. The Tab 5 page you're looking
15 at is: What would the metrics impact be? Is
16 that right?

17 A. That's right. It seems to have
18 similar concept but slightly different actual
19 numbers.

20 Q. Okay. In either case, though,
21 it appears that, generally, the numbers
22 reflect that most people don't change the
23 default setting.

24 MR. WILLEN: Objection to the
25 form.

CONFIDENTIAL

Page 284

1 A. I disagree. It seems like
2 it's -- okay.

3 In the case of mobile, 32% of
4 our daily active users seemingly don't change
5 the setting and keep the default setting.
6 I'm assuming that's what never changed means,
7 which leaves 34% who actively set it to be
8 on. And then the remaining 32%, 33 -- 34%,
9 the remaining 34% to be actively turning it
10 off or rather -- actually, I don't know if
11 that's true. Because there's also the
12 multiple states case.

13 What I do know is that, in
14 general, I do know that this is a feature, at
15 least today, because I do manage it nowadays,
16 it's a feature that's well understood by
17 users, and we do see users toggling on and
18 off frequently even throughout the day, same
19 user, multiple different states.

20 So this seems to be, back in
21 2019, already that -- it sounds like it was
22 about equally split among users who actively
23 turn them on, users who actively turn them
24 off, and users who leave the default setting
25 as is.

CONFIDENTIAL

Page 285

1 And as it says here and as is
2 reasonable, some portion, if not the majority
3 portion of who don't touch the setting are
4 likely keeping it because they understand
5 what the setting is, and they also prefer the
6 setting to be in that state, which would
7 mean, if you net it out, it's actually --
8 this is really what drove the decision-making
9 around this, I think, at least that's the
10 decision-making framework I have.

11 If greater the majority of
12 users actually want to keep it on, it's a
13 feature that we should default on. I believe
14 that's a good thing for viewers.

15 Viewers are voting with their
16 feed, that they like it.

17 Now, you might look at desktop
18 and say, well, it's 73%, never changed,
19 what's up with that, and I think our
20 understanding of autoplay is that desktop and
21 mobile have very different use cases.

22 Desktop oftentimes is
23 background music use case as people turn on
24 YouTube, play music in the background as they
25 do productive work in the foreground, in

CONFIDENTIAL

Page 286

1 which case you would want autoplay to be on.

2 And so it's -- you know,
3 it's -- that's how I would interpret this
4 data.

5 And as you can see, we expect
6 to see a site-wide loss of negative 1% watch
7 time if we do what? If we default disable
8 it? That's what it means. 1% is -- I mean,
9 it's watch time -- valued watch time would
10 likely be different and likely be smaller, is
11 my guess.

12 1% impact is negligible. I --
13 it's not something that would drive a
14 meaningfully sensitive decision.

15 BY MS. TRUONG:

16 Q. And --

17 A. And then I -- there's so many
18 things to point out here that are just being,
19 I guess, misinterpreted.

20 We go back to the document that
21 was put together by a team that was not my
22 team that talked about 19% of US watch time
23 is driven by autoplay. You can see here in
24 this document, which seems to have -- at
25 least this is coming from Reid Watson, who is

CONFIDENTIAL

Page 287

1 generally a reliable character -- that the
2 watch time on this interface from autoplay is
3 actually pretty small.

4 And this is talking about not
5 driven by autoplay, but coming from autoplay,
6 so it's actually very clear what is intended
7 here. It says iOS and Android app, 6%.

8 Q. This --

9 A. These are all fairly small
10 numbers.

11 Q. On this last tab where it said:
12 What would the metric be, you had said, I
13 think, 1% was negligible; is that right?

14 A. 1% -- sitewide loss of 1%, it
15 is a meaningful loss, because annually we
16 used to set a goal on the order of improving
17 total watch time on the order of valued watch
18 time on the order of 6%, 8%, things like
19 that. So 1% is a meaningful chunk of that.

20 However, for a major decision
21 that we thought was a safety issue that
22 caused harm to users, we would be more than
23 willing to throw away 1% of watch time any
24 day of the week.

25 Q. Okay. And then it says:

CONFIDENTIAL

Page 288

1 Impact on DAU. Is that daily active users?

2 A. Daily active users.

3 Q. Is expected to be neutral.

4 When the term "neutral" is used in these
5 contexts, does that mean zero impact?

6 A. Lost in the noise.

7 Q. What does that mean, lost in
8 the noise?

9 A. As an insignificant impact, so
10 insignificant you can't measure it.

11 Q. And earlier when you were
12 looking at these metrics, I think you had
13 said it speaks to you that most people wanted
14 autoplay on, and so in your opinion -- let me
15 find it.

16 You had said: Majority of
17 users actually want to keep it on. It's a
18 feature we should default on. I believe
19 that's a good thing for viewers.

20 Is that right?

21 A. Because the majority of
22 viewers, according to this data and other
23 data I've seen, want to keep it on, I see
24 that as a good feature for viewers.

25 We are, of course, offering a

CONFIDENTIAL

Page 289

1 control for viewers, a very prominent one, a
2 very well-understood one with high usage
3 rates, where users know how to turn it off,
4 on and off, according to their user journey,
5 their needs in the moment.

6 So all things considered, I
7 think it's a feature that makes sense to keep
8 it on because that's how users want it, with
9 the option of giving them a very prominent
10 control, easy-to-understand control to turn
11 it off if they want to.

12 And I -- so that's why I
13 generally believe -- I do hold the belief
14 that autoplay is actually a good thing for
15 viewers. And when I say good thing, I mean,
16 both in the sense of it's what users seem to
17 want. You could argue what users want and
18 what is good for users may be two different
19 things. I get that.

20 And, you know, it's a feature
21 that they want, but also in the sense that --
22 and perhaps this is a bit more of a
23 well-informed hypothesis than something
24 proven by data, but it informs my belief.

25 I would rather have viewers

CONFIDENTIAL

Page 290

1 consuming videos in terms of safety among the
2 videos that we recommend versus them going
3 through and fishing and constructing a
4 manually constructed series of videos that
5 they end up watching because -- because
6 what's on the YouTube platform, we have very
7 robust and very thorough and expansive
8 community guidelines to prevent all sorts of
9 harmful content, and we continue to work on
10 it.

11 What is available on the -- on
12 the YouTube platform in terms of video corpus
13 is much larger than the set of videos that
14 are eligible to be recommended through our
15 systems because we feel like they are high
16 quality enough.

17 And so both in terms of search
18 ranking, the system that drives the search
19 results, but also recommendation systems that
20 actually furnishes these recommendations,
21 those are systems that can take into account
22 information quality and quality of the video
23 to more visibly show higher quality videos,
24 and that is in stark contrast to -- as a
25 user, if you're going around and constructing

CONFIDENTIAL

Page 291

1 your own journey and series of videos to
2 watch based on the channels that you
3 subscribe to, that's something we don't
4 have -- we don't have any control in terms of
5 quality.

6 And so I do think in terms of
7 health and safety, recommendations actually
8 creates a higher quality series of videos
9 than what one can construct manually.

10 Q. Okay.

11 A. So these are different reasons
12 why I actually do believe autoplay is a good
13 thing for viewers, not because of our
14 business, because as I told you, these are
15 insignificant numbers in terms of raw watch
16 time.

17 We don't think about watch
18 time. We think about valued watch time. I
19 don't even think about revenue. That's not a
20 factor in any of my consideration.

21 So those are all the reasons
22 why I think autoplay is actually a good
23 thing.

24 Q. You had stated that the
25 autoplay is a prominent feature. What do you

CONFIDENTIAL

Page 292

1 mean by that?

2 A. It's highly prominent in the
3 UI.

4 Q. What does that mean?

5 A. Visible. Highly visible, in a
6 highly visible spot. It is right on the
7 player in mobile. In desktop, I believe it's
8 right below the player.

9 And we chose those spots to
10 make sure that it is a control that -- it's
11 not hidden in some far corners of the app,
12 but it's right there.

13 Q. So someone can easily click on
14 or off --

15 A. Yes.

16 Q. -- the autoplay?

17 MS. TRUONG: Let's mark this
18 next --

19 You can put that aside. We're
20 going to mark this next document.

21 This is going to be Exhibit 17
22 with Bates starting 0652560.

23 (Whereupon, YouTube-Kim-17,
24 Autoplay Off by Default YTPR
25 Presentation, G00G-3047MDL-04652560 -

CONFIDENTIAL

Page 217

1 starting 04715769.

2 (Whereupon, YouTube-Kim-12,
3 Pulse Teen Responsibility Northstar
4 Principles & H2 Roadmap,
5 GOOG-3047MDL-04715769, was marked for
6 identification.)

7 (Document review.)

8 THE WITNESS: This is a fairly
9 lengthy document. Is there a portion
10 of it that you want me to focus on?

11 MS. TRUONG: Yeah, the tabbed
12 pages would be great.

13 THE WITNESS: Okay.

14 MR. WILLEN: You should read
15 the whole thing.

16 (Document review.)

17 THE WITNESS: Okay.

18 BY MS. TRUONG:

19 Q. Ready?

20 A. (Nods head.)

21 Q. All right. So if we go to that
22 first page, it says it's a July 18, 2023
23 Pulse Teen Responsibility Northstar
24 Principles and H2 Roadmap; is that correct?

25 A. Yes.

CONFIDENTIAL

Page 218

1 Q. Okay. The teen responsibility
2 reference here is, is this a subset of your
3 Responsibility, capital R, or something else?

4 A. It's not.

5 Q. Unrelated to your
6 Responsibility, capital R?

7 A. Correct. This teen
8 responsibility would be hosted out of the
9 youth team, Kids and Youth team.

10 Q. And that's with Jay Beser?

11 A. Yes.

12 Q. And in 2023, you were fully in
13 your role at this point as VP of product
14 management at YouTube; is that right?

15 A. Fully in the sense that I'm
16 overseeing the full scope of projects that we
17 walked through under the LinkedIn profile?

18 Q. Correct. Is that right?

19 A. Correct.

20 Q. And that includes YouTube main
21 as well as YouTube Kids; is that right?

22 A. Yes.

23 Q. If we to go the first tab here
24 in the comments, it says: The bad news is
25 that we've been less active on teen

CONFIDENTIAL

Page 219

1 responsibility recently. Our last major
2 launch and announcement was in 2021.

3 Do you know anything about this
4 activity on teen responsibility?

5 A. Sorry, where are you looking?

6 Q. I'm looking here in the notes
7 at the bottom. Starts with: The bad news is
8 that we have been less active on teen
9 responsibility. Our last major launch and
10 announcement was in 2021.

11 MR. WILLEN: Objection to the
12 form.

13 A. That's what's written here,
14 yes.

15 BY MS. TRUONG:

16 Q. Do you know anything about this
17 inactivity on teen responsibility?

18 A. I wouldn't call it inactivity.
19 I think -- so let's see. August 2021, I
20 think that we just looked at the blog post
21 that's referenced here that seems to be the
22 major announcement, major launch and
23 announcement that's referenced here.

24 Q. Is that Exhibit 11?

25 A. I think so. I mean, I'm

CONFIDENTIAL

Page 220

1 looking at the slide where -- under the
2 heading of last major launch in 2021, I think
3 that's in reference to Exhibit 11, the blog
4 post.

5 Q. All right.

6 A. Now, inactivity is probably an
7 unfair characterization in that I believe
8 there's been a rich set of projects that
9 we've had in this youth area, kids area,
10 since 2021, since August 10, 2021. So I
11 don't think inactivity is a fair
12 characterization.

13 But in terms of, I guess, the
14 features that we write blog posts about,
15 quote/unquote, major, visible, maybe the
16 feeling was that -- of the team was that,
17 that we hadn't had any major external
18 announcements.

19 A lot of the things that matter
20 to users that we don't often talk about,
21 though, happens in the back end, through, you
22 know, changing our, you know, Discovery
23 systems, search systems. Those are
24 oftentimes less visible as features.

25 And I only mentioned that

CONFIDENTIAL

Page 221

1 because I think, as I read through this,
2 there's a reference to some of the projects
3 that seem to have landed at this point by
4 then -- before this deck was written, like
5 VIBE, which we may not have talked about when
6 this deck was written, but it's actually
7 quite a major improvement to, I think, the
8 youth experience.

9 And then I would also say that
10 this specifically talks about teenagers as a
11 segment in terms of teen responsibility, but
12 the way we think about user base, the younger
13 user base is, there's kids, tweens and then
14 teens.

15 And so I think we've also had a
16 lot of activity in -- across all three of
17 those segments, and this teen responsibility
18 doesn't seem to be referencing younger kids
19 or tweens, is how I kind of read it, sitting
20 here today.

21 Q. Okay. When you distinguish
22 between kids, tweens and teens, what are the
23 age brackets for each of these that you're
24 envisioning?

25 A. So perhaps pausing on age

CONFIDENTIAL

Page 222

1 brackets for a second, the way we map it to
2 our products is YouTube Kids, Supex,
3 supervised experiences, and then teen
4 supervision that we launched after this was
5 written.

6 Q. So for teens, it would be 13
7 and up?

8 A. 13 to 18 is sort of the range
9 that we talk about as being teenagers
10 whenever we -- oftentimes when we talk about
11 this area.

12 Q. All right. And you said that
13 there might be some back-end changes that
14 aren't being discussed here, and your example
15 was VIBE; is that right?

16 A. That was one example, and I
17 only mentioned it because I saw it in this
18 slide deck somewhere.

19 Q. Sure. Let's turn to the third
20 tab because I think that is where it's
21 mentioned.

22 A. Third tab, okay.

23 Q. The top of the slide says:
24 Product Principles reflected in upcoming
25 October Moment.

CONFIDENTIAL

Page 223

1 If you give a look at the
2 middle box, it says Wellbeing, and on -- one
3 of the subsections is VIBE.

4 A. Yes, I see that.

5 Q. Is this the project you're
6 talking about where there's a back-end change
7 happening?

8 A. That's correct.

9 Q. Okay. But at this point in
10 July of 2023, VIBE had not yet launched; is
11 that right?

12 A. Maybe -- maybe that's -- sorry,
13 I thought I read it somewhere in this text
14 that it was actually already launched.

15 (Document review.)

16 BY MS. TRUONG:

17 Q. And I will clarify I'm asking
18 because it says launching VIBE, which appears
19 to indicate prospective.

20 A. I understand.

21 If you turn to -- there's no
22 Bates numbers here.

23 Q. That's okay, we can figure it
24 out?

25 A. This one here just before take

CONFIDENTIAL

Page 224

1 a break reminder and locks.

2 Q. Got it.

3 A. It's on the left side. Right
4 above that red box that's outlined it says:
5 Treatment/Surfaces, Watch Next VOD - launched
6 in Q1, for example.

7 So the VIBE is a project where
8 there's a lot of work that's put into
9 defining what these categories of content
10 are, and then building the systems around it,
11 and then the third step, as, I guess, listed
12 in this checklist is launching it across the
13 different surfaces within YouTube.

14 And I do remember this is one
15 where we launched it surface by surface, so
16 it seems like when this deck was written, it
17 was launched in one surface already with a
18 few more surfaces slated, I guess, the same
19 month that this was written.

20 Q. What's the distinction between
21 these four surfaces?

22 A. So it lists Watch Next VOD.
23 VOD would be in reference to regular videos
24 on YouTube as opposed to Shorts, so VOD and
25 Shorts is sort of one way to segment the

CONFIDENTIAL

Page 225

1 corpus of videos we have.

2 Watch Next Surface would be on
3 the watch page, the set of video
4 recommendations that we surface below the
5 video you're watching. So seems like for VOD
6 watch pages, the Watch Next panel is where we
7 had launched this treatment by the time this
8 was written.

9 Home VOD, VOD on Home, so
10 homepage, YouTube homepage with respect to
11 the VOD recommendations that was launching.
12 As it says, launching that month, when this
13 deck was written.

14 Shorts on Home, so we have
15 Shorts that we recommend as thumbnails on the
16 home screen. Experiment design pre-reviewed
17 with EMC0, live this week. So it seems like
18 an experiment is going live that week.

19 Shorts IP. IP refers to
20 Infinite Playback. That's once you click on
21 a Short, you get into the Shorts experience
22 where we call it IP, Infinite Playback, but
23 it's a swipable experience that lets users go
24 from short form video to short form video.

25 Q. What is VIBE?

CONFIDENTIAL

Page 226

1 A. So VIBE is -- I think it had a
2 different name before, but VIBE was a project
3 conceived to -- let me -- if I could rewind.

4 I think one of the things that
5 we heard from partners we worked with,
6 experts we worked with, that we work very
7 closely with what we call owls. There's a
8 group of child development psychologists and
9 academics that are very well tuned into this
10 area of children's experience in general, and
11 so we have that advisory board, we call it
12 external advisory board. So experts like
13 that.

14 We already read the same books
15 that our critics are reading. Jonathan Hite
16 has a book that we've read. We're very well
17 tuned into the feedback that's out there, so,
18 you know, we've been hearing about this
19 concern that on online platforms, whether
20 it's social media or a video platform like
21 ours -- I don't consider ourselves social
22 media -- on these platforms that there is --
23 there's a category of content that might be
24 benign and useful when consumed in
25 moderation. It depends on the content type.

CONFIDENTIAL

Page 227

1 And they are more harmful if
2 you are repeatedly exposed to that category
3 of content. And the prime example that we
4 used to use was makeup tutorials. Perfectly
5 fine if you're watching one or a handful of
6 videos to learn how to put on makeup if
7 you're a young girl.

8 But if your -- if your online
9 video consumption diet is overwhelmingly
10 based on that, then you might walk away with
11 a -- perhaps a skewed sense of or a narrow
12 sense of what physical beauty means.

13 Q. Okay.

14 A. So we hear about these
15 concerns.

16 And so VIBE was a program, a
17 project that we designed to try to identify
18 what are those types of content categories,
19 how do we identify those categories of
20 content at scale, and then how do we
21 recommend them in a way where we're not
22 recommending creating an experience where
23 it's high concentration of those types of
24 videos.

25 Q. And VIBE stands for volume

CONFIDENTIAL

Page 228

1 impacts wellbeing; is that right?

2 A. I'm not sure. Does it?

3 Q. It's okay --

4 A. What would the B stand for in
5 this case?

6 Q. It's wellbeing. Is that not
7 accurate?

8 MR. WILLEN: Do you want to
9 testify?

10 MS. TRUONG: I have a document,
11 we can talk about it.

12 THE WITNESS: Very well,
13 perhaps.

14 MS. TRUONG: It wasn't meant to
15 be a brain teaser. I thought was an
16 easy one.

17 THE WITNESS: All right.

18 BY MS. TRUONG:

19 Q. In implementing VIBE, was the
20 intent that it would only be for teen users?

21 MR. WILLEN: Objection to the
22 form.

23 A. I think, in general, these
24 types of concerns we heard were a little bit
25 more correlated or more specific to teenage

CONFIDENTIAL

Page 229

1 users just because based on sort of their
2 life stage and their cognitive development
3 and things like that.

4 We did debate whether to make
5 it more broadly available to all users,
6 including adult users, and I forget exactly
7 where we landed on that debate.

8 My recollection is that we
9 launched it only for 13 to 17 audience still
10 for the initial launches at least. Whether
11 that's changed at this point, I don't -- I
12 can't quite say. I can't say. I don't
13 remember.

14 BY MS. TRUONG:

15 Q. And in terms of determining who
16 was 13 to 17 for purposes of implementing
17 VIBE, that's based on the user's declared age
18 for users in the US; is that right?

19 A. For users in the US, that --
20 when I say 13 to 17, that would be based on
21 declared age.

22 Q. And for users who are logged
23 out of YouTube, there -- they would have no
24 declared age, is that right, so those
25 teenagers would not benefit from the VIBE

CONFIDENTIAL

Page 230

1 program at all?

2 MR. WILLEN: Objection to the
3 form.

4 A. In that scenario, I don't
5 remember if we decided to just launch VIBE
6 for all logged-out users, all logged-out
7 sessions.

8 BY MS. TRUONG:

9 Q. If you didn't launch VIBE for
10 all logged-out sessions, though, in the
11 scenario where a teenager is using YouTube in
12 the logged-out state, they wouldn't benefit
13 from VIBE; is that right?

14 MR. WILLEN: Objection to the
15 form.

16 A. In the scenario, if we haven't
17 launched it for -- if we haven't launched
18 VIBE treatment for logged-out users and a
19 teenager was using YouTube in a logged-out
20 state, and if we didn't have, as a result,
21 knowledge of their age, then it follows that
22 that user would be consuming YouTube in a way
23 that's not influenced by VIBE.

24 BY MS. TRUONG:

25 Q. Okay. And then earlier you

CONFIDENTIAL

Page 231

1 referenced Shorts IP, Infinite Playback.

2 How long has Infinite Playback
3 been on Shorts?

4 MR. WILLEN: Objection to the
5 form.

6 A. Infinite Playback as sort of
7 the user UX pattern, so to speak, I think has
8 been part of the Shorts product ever since
9 Shorts' introductions.

10 BY MS. TRUONG:

11 Q. And does -- outside of Shorts,
12 does YouTube main have an Infinite Playback
13 or infinite scroll feature?

14 MR. WILLEN: Objection to the
15 form.

16 A. How would you -- how would you
17 define Infinite Playback?

18 BY MS. TRUONG:

19 Q. Well, how does Infinite
20 Playback work in Shorts?

21 A. So this is, again, one of those
22 things where -- well, I mean, it's a
23 different class of things.

24 Infinite Playback is a little
25 bit like -- capital I, capital P. It's very

CONFIDENTIAL

Page 232

1 specific to Shorts; like Shorts Infinite
2 Playback means you scroll through Shorts.

3 We don't have a concept like
4 that in -- outside of the Shorts player.

5 Q. Okay. Is Infinite Playback the
6 same as infinite scroll?

7 A. I don't think so.

8 Q. Okay. Are you --

9 A. I don't consider it the same.

10 Q. What is the distinction --
11 well, let me start with this.

12 What is infinite scroll, in
13 your opinion?

14 A. Perhaps a more generalized
15 description of scrolling infinitely.

16 Q. Okay. And what's the
17 distinction, then, between scrolling
18 infinitely versus scrolling infinitely
19 through Shorts videos?

20 MR. WILLEN: Objection to the
21 form.

22 A. So like I said, Infinite
23 Playback is -- it's like a very specific --
24 it's like a brand name, internal brand name,
25 let's say, right? It's like -- it describes

CONFIDENTIAL

Page 233

1 very specific behavior that is exclusively
2 associated with the Shorts player, in my
3 view.

4 Maybe other people disagree,
5 but unlikely. Most people probably say
6 that's a Shorts thing.

7 BY MS. TRUONG:

8 Q. Okay. Is there an infinite
9 scroll feature on YouTube main?

10 A. Hard to call it a feature.
11 Infinite scroll feature sounds like something
12 we wouldn't say.

13 Q. Okay. I'm not trying to use
14 bad terminology.

15 A. Sure.

16 Q. Does infinite scroll exist on
17 YouTube main?

18 MR. WILLEN: Objection to the
19 form.

20 A. I -- you could say that the
21 home feed is -- I don't know if it's actually
22 infinite, though, but perhaps you're trying
23 to describe the home feed as infinite scroll.
24 I wouldn't -- I don't think I would describe
25 it that way.

CONFIDENTIAL

Page 234

1 BY MS. TRUONG:

2 Q. And what I'm trying to get at
3 is: On the home feed, a user could just keep
4 scrolling and never reach the end of the
5 screen, and there's continually content being
6 populated; is that right?

7 MR. WILLEN: Objection to the
8 form.

9 A. It's probably incorrect in that
10 it probably does have an end.

11 BY MS. TRUONG:

12 Q. At some point it has an end; is
13 that your testimony?

14 A. I believe so.

15 Q. At what point does the end kick
16 in?

17 MR. WILLEN: Objection to the
18 form.

19 A. It could be a long while. So,
20 I mean, it could be a long feed. Is it
21 literally infinite? No. Would I call it a
22 infinite scroll? No, I don't think I've ever
23 called it that because does infinite scroll
24 have certain meaning? Is it overloaded with
25 certain meaning? I don't know, I don't call

CONFIDENTIAL

Page 235

1 it that.

2 But home feed does have quite
3 the scroll depth.

4 MR. WILLEN: We've been going
5 for a while. I don't know how you're
6 feeling.

7 THE WITNESS: I'm fine.

8 MR. WILLEN: Okay.

9 THE WITNESS: Would you advise
10 that I take a break?

11 MR. WILLEN: That is up to you
12 but...

13 MS. TRUONG: I only have a
14 couple more questions, and I know
15 there was request for a break on this
16 side, so we can break in a few minutes
17 if that's okay with everyone.

18 MR. WILLEN: You want to
19 finish - -

20 MS. TRUONG: I just want to
21 finish this.

22 MR. WILLEN: That's fine, if
23 it's relatively discrete.

24 MS. TRUONG: Got it.

25 ///

CONFIDENTIAL

Page 236

1 BY MS. TRUONG:

2 Q. Let's switch to the next tab,
3 just one page over from where we were, and it
4 starts with: Today, YouTube doesn't have
5 good parent supervision options for teens.

6 A. I see it.

7 Q. Okay. Do you have any
8 knowledge of this problem here back in 2023?

9 MR. WILLEN: Objection --
10 excuse me. Objection to the form.

11 A. I believe this specifically
12 refers to the absence of teen supervision
13 product that's designed specifically for
14 teenagers in that three-way segmentation I
15 mentioned of kids, tweens and teens because,
16 obviously at this point, as listed here, we
17 already have SupeX for the under-13 crowd,
18 and then we, of course, have YouTube Kids for
19 an even younger crowd.

20 And what was missing at this
21 point -- what we had been working on was a
22 supervision product, specifically designed
23 for the over-13 crowd, so that's -- I believe
24 that's what this slide is referring to.

25 ///

CONFIDENTIAL

Page 237

1 BY MS. TRUONG:

2 Q. Okay. As we sit here today, is
3 there a supervision product for the over-13
4 crowd yet?

5 A. There is.

6 Q. And what is that product?

7 A. It's called Teen Supervision.

8 Q. And how does that work?

9 A. Probably described here
10 somewhere.

11 In -- maybe it's actually
12 better to...

13 (Document review.)

14 A. Okay. Maybe there's not a good
15 summary slide here, but in general, what
16 teenagers over 13 and tweens under 13 require
17 in terms of supervision is different for both
18 legal and regulatory reasons, because there's
19 that concept of age of consent, but also,
20 based on rough sort of life stage that those
21 users would be in.

22 And so in general, we --
23 actually, that's probably well-captured here
24 on this slide. Do you see what it is?

25 MR. WILLEN: You want to just

CONFIDENTIAL

Page 238

1 read something from it so it's clear.

2 A. So as we said, a -- we -- what
3 you see in this slide: Kids must be
4 protected. Kids want to use YouTube, and we
5 strive to serve their varied interests and
6 creativity. We help parents/caregivers make
7 the right choices for each and every kid.

8 Going back to kids must be
9 protected, therefore reaching and engaging
10 them on YouTube is a privilege.

11 Like these, Safety, Quality
12 Parent Oversight, was very much like our --
13 we call it the northstar principles. That's
14 sort of the guiding light for all the work
15 that we do across these areas.

16 So this was for kids, and, as
17 you can see in that red sticker overlaying on
18 top of that kids principles: Younger kids
19 NSPs, younger kids northstar principles, not
20 appropriate or helpful for teen problems.

21 So that's how we felt at the
22 time because teenagers obviously want more
23 independence. They are more able to, you
24 know, navigate the world on their own. So
25 giving them the parent oversight that we

CONFIDENTIAL

Page 239

1 built for tweens is -- you know, our experts
2 would say is inappropriate and unhelpful.

3 And so we're coming up with
4 working with those experts, having a better
5 understanding of, well, then what is the
6 actual requirement for teenagers that's
7 different from tweens?

8 And it revolves around many of
9 the similar concepts. Here we go. So
10 slide -- this one (indicating). Actually,
11 this deck is about teen supervision, as you
12 can probably see.

13 So you can look at this slide
14 right here (indicating). There's Safety,
15 Wellbeing and Agency. Those are the -- the
16 northstar principles for our teen users, and
17 many of the things that you see here are the
18 things that we have built into teen
19 supervision or still in the process of
20 building into teen supervision.

21 So, for example, instead of
22 giving full-on parental control over teens'
23 usage of YouTube, we anchored in this concept
24 of agency, so a super -- a parent supervising
25 a teenager would get some reports on how they

CONFIDENTIAL

Page 240

1 are using YouTube but not as detailed as what
2 we would provide to SupeX parents.

3 Teen Supervision parents would
4 not have visibility into watch history, but
5 tween SupeX patients would. So there's like
6 differences like that that optimize to what
7 teens need.

8 BY MS. TRUONG:

9 Q. Okay. And we can turn to the
10 last tab. There are some speaker notes at
11 the bottom, and it says timing for Teen
12 Supervision likely to be H2 2024. That's not
13 the last tab.

14 MR. WILLEN: I don't know what
15 tab you're on.

16 MS. TRUONG: All right. It's
17 one page over, next page.

18 MR. WILLEN: 12 --

19 MS. TRUONG: And then at top it
20 says: FYI: Google declared Code
21 Purple.

22 Do you see that?

23 A. Yes.

24 BY MS. TRUONG:

25 Q. And then if you go to the

CONFIDENTIAL

Page 241

1 bottom, there's a speaker note that says --
2 it's talking about Teen Supervision and it
3 says: Timing likely to be H2 2024.

4 Do you see that?

5 A. I do.

6 Q. Okay. Does that align with
7 your understanding that at some time at the
8 end of last year, Teen Supervision was
9 launched by YouTube?

10 A. It might have been earlier than
11 end of last year. I do think -- yeah, I
12 think it was 2024, maybe closer to mid-2024,
13 less end of 2024.

14 Q. Sort at some point in mid-2024,
15 YouTube implemented a program where teens 13
16 through 17 could have supervision by their
17 parents, right?

18 MR. WILLEN: Objection to the
19 form.

20 A. So we launched a Teen
21 Supervision product around that time.

22 BY MS. TRUONG:

23 Q. Okay.

24 MR. WILLEN: Why don't we take
25 a break now.

CONFIDENTIAL

Page 242

1 MS. TRUONG: Yep.

2 THE VIDEOGRAPHER: The time is
3 3:16. We're off the record.

4 (Recess taken, 3:16 p.m. to
5 3:37 p.m. PDT)

6 THE VIDEOGRAPHER: The time is
7 3:37. We're back on the record.

8 MS. TRUONG: Let's mark as
9 Exhibit 13 a document with starting
10 Bates 04613300.

11 (Whereupon, YouTube-Kim-13,
12 E-mail(s) re: Launched: Autoplay on
13 youtube.com, GOOG-3047MDL-04613300 -
14 GOOG-3047MDL-04613301, was marked for
15 identification.)

16 (Document review.)

17 THE WITNESS: Okay.

18 BY MS. TRUONG:

19 Q. This document is an e-mail
20 dated March 27th, 2015. It was part of your
21 custodial file. And my question is: Are you
22 perhaps part of one of these listservs in the
23 either "From," "To" or "Bcc" field?

24 A. That's my guess,
25 [REDACTED] is probably the one.

CONFIDENTIAL

Page 330

1 CERTIFICATE

2 I, MICHAEL E. MILLER, Fellow of
3 the Academy of Professional Reporters,
4 Registered Diplomate Reporter, Certified
5 Realtime Reporter, Certified Court Reporter
6 and Notary Public, do hereby certify that
prior to the commencement of the examination,
7 WOOJIN KIM was duly sworn by me to testify to
8 the truth, the whole truth and nothing but
9 the truth.

10 I DO FURTHER CERTIFY that the
11 foregoing is a verbatim transcript of the
12 testimony as taken stenographically by and
13 before me at the time, place and on the date
14 hereinbefore set forth, to the best of my
15 ability.

16 I DO FURTHER CERTIFY that pursuant
17 to FRCP Rule 30, signature of the witness was
18 not requested by the witness or other party
19 before the conclusion of the deposition.

20 I DO FURTHER CERTIFY that I am
21 neither a relative nor employee nor attorney
22 nor counsel of any of the parties to this
23 action, and that I am neither a relative nor
24 employee of such attorney or counsel, and
25 that I am not financially interested in the

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Dated: March 24, 2025